



Highlights of the 39th Annual Awards Presentation and 3rd Annual Member Recognition Dinner

By Warren J. Cottingham, CGFM, Director of Awards

Our 39th Annual Awards Presentation and 3rd Annual Member Recognition Dinner meeting held on the evening of April 23, 1998 and emceed by President Bill Anderson, was an overwhelming success. The Chapter's Past Presidents, Chapter members who have belonged to AGA for twenty-five years or more, and this year's Chapter award recipients were recognized. Our speaker, Ms. Camille Cates Barnett, Chief Management Officer, District of Columbia Financial Responsibility and Management Assistance Authority was outstanding and the final highlight of the night.

Mr. John W. Hill, Jr., CGFM, Executive Director, District of Columbia Financial Responsibility and Management Assistance Authority introduced Ms. Barnett. Her remarks provided an

excellent overview of efforts to improve the effectiveness and efficiency of management in the District of Columbia Government.



Raymond Einhorn and T. Jack Gary help Bill Anderson present Joe Donlon with the first ever Einhorn/Gary Award.

Another highlight of the evening was the Chapter's presentation of a \$1,000.00 contribution to the National Community Service Fund. The contribution was presented to AGA's Executive Director Charles W. Culkin, Jr. CGFM, and Director of Membership and Marketing Susan M. Fritzlen.

President-Elect Eva J. Williams, CGFM, recognized the following Past Chapter Presidents attending the dinner meeting:

1995-1996, **Evelyn A. Brown**, CGFM, and AGA Section IV Representative.

representative.

1989-1990, **Doris A. Chew**, CGFM, and Immediate Past Section Representative.

1985-1986, **Susan S. K. Lee**, CGFM, and AGA's Second National Treasurer.

1984-1985, **Virginia B. Robinson**, CGFM, CGFM Board Member and AGA's 39th National President.

1982-1983, **Robert A. Pewanick**, CGFM, and Past AGA Capital Region Vice President.

1981-1982, **John S. Reifsnyder**.

1978-1979, **Thomas F. Mundell**, CGFM, and Past AGA Capital Region Vice President.

Upcoming AGA Events...

- < AGA's Professional Development Conference in Arlington, Virginia
June 21 through 24
- < Crab Feast at Seneca Creek Park in Gaithersburg, Maryland (see insert)
July 11
- < Ray Charles Concert at Wolf Trap Farm Park
August 11
- < Orioles' Baseball Game at Camden Yards
September 12
- < AGA's State and Local Government Leadership Conference in Sacramento, California
October 19 and 20 (see pages 7 and 11)

(Continued on page 8)

President's Message



William J. Anderson, Jr., CGFM, President

To begin my final message to you as Chapter President, I want to offer my best wishes and support to President-Elect Eva Williams to whom I had the honor and distinction of passing the President's gavel at our May 7th luncheon meeting. I know that she, along with President-Elect Vincette Goerl, Secretary Judy Czarsty, Treasurer Miguel Castillo, and our distinguished group of Directors, will serve the Chapter well in the coming year.

A year ago when I accepted the President's gavel, I pledged to you my best efforts to sustain the Chapter's tradition of excellence. I knew it would be an exciting time for building on the Chapter's past achievements through continuity and long-term commitment. I was not wrong! The results we achieved this year have greatly advanced our Chapter's prestige and stature in the financial management community. The Chapter's education program, commitment to community service, and member benefits are unequalled.

This year has also been intensely rewarding and satisfying to me personally. I feel very fortunate and privileged to have

been part of the Chapter's exciting and innovative programs. Most important, though, our Chapter's accomplishments are the result of your dedication and strong support. I want to thank you and take this opportunity to highlight some of them for you.

Our monthly luncheon meetings and afternoon continuing professional education (CPE) sessions featured many outstanding and dynamic speakers discussing timely topics/issues and provided a very cost effective way to earn CPE. The regional chapter luncheon meeting and afternoon CPE session that we hosted was a great success. A special thanks goes to Gene Hunt at a great facility, the Grand Hyatt Washington, for all of his help with our monthly luncheons, the Holiday Reception, and the Awards and Member Recognition Dinner.

Our May 5th session on "New Trends and Changes in Federal Financial Systems," which was co-sponsored by the CFO Council's Financial Systems Committee, was a sell out. The program was fabulous, the facility was great, and it received rave reviews from the attendees—just like the November "Cost" and February "GPRA" sessions. Our many thanks go to all of those who helped put together this highly successful May event, especially Bill Blot, Laura Glass, Phil Howe, Steve Kidd, Virginia Murphy, Chris Reed, Ken Semler, and our speakers, who did a great job of sharing their knowledge and experience with us. Thank you all very much. Also, a special thanks goes to Richard Hays at the J. W. Marriott Hotel for all

of his help with our November, February, and May all-day CPE sessions.

Please keep in mind when you prepare your CPE plan for the 1998/1999 program year that your Chapter's total education program (i.e., monthly luncheon meetings, monthly afternoon sessions, and full-day sessions) provides a very cost effective way to earn the CPE hours needed for your CGFM certification renewal, the government auditing standards CPE requirement, or other CPE requirements. Keep this benefit in mind, especially

when you recruit new members, as it provides yet another outstanding incentive to belong to AGA's Washington DC Chapter.

(Continued, next page)



Les Murray, from the Defense Finance and Accounting Service, accepting a President's Award from Bill Anderson at the May luncheon.

(President's Message, continued)

In the community service arena, we emphasized the Chapter's commitment to community service and encouraged each of you to participate in at least one community service activity this year. See the Community Service Corner Annual Report on page 14 for details.

Under membership initiatives, we achieved AGA's goal for membership retention for the first time in years. Also the Chapter's social calendar was full. We kicked off the Chapter's social year in July with the Legends of Motown concert at Wolf Trap and ended the year with our Awards and Member Recognition Dinner. See the Awards and Member Recognition article beginning on page 1 for details of the event. In between these two highly successful events, we sponsored a happy hour each month, attended an Orioles game, celebrated Oktoberfest, hosted a Holiday Reception, enjoyed a jazz brunch, feted the Chinese New Year with a dinner, and took in a Capitol's game.

Many individuals worked extremely hard to make this a banner year for the Chapter. I would like to extend my sincere appreciation and gratitude to the Chapter's Officers, Directors, Committee Chairs, and Committee Members who contributed greatly to the planning and implementation of the programs this year. I also want to thank our agency liaisons for all their efforts in promoting our programs, and the AGA National Office staff for all their support.

In closing, I was most honored to serve you as President, and I want to thank the 1,600 plus outstanding financial management professionals in the Washington DC Chapter, including you, for your support. I look forward to a great year ahead for the Washington Chapter.

P.S. Please remember to mark your calendar and make reservations for the Chapter crab feast on July 11, the Wolf Trap concert on August 11th, the Orioles game on September 12th, and our September 17th luncheon meeting. Also, be sure to watch your mailbox for the September edition of our newsletter featuring complete coverage and photos from the PDC and President Williams' 1998/1999 program schedule.

Bill

The Chapter has earned 12,000 points in the chapter recognition program as of April 30, 1998.

Agency Liaison Program Results

The Agency Liaison program completed its third year of operation this year, and the Points for Participants component completed its first year. Both programs were very successful and have steadily grown since their inception.

The new Points for Participants program allowed agency liaisons to earn points during the 1997/1998 season for encouraging their coworkers to attend Washington Chapter luncheons and educational events. Earned points can be used by liaisons to offset the cost of their own attendance at specified events.

By May 1998 a total of 46 liaisons had earned, in total, more than \$550 in points. The top three earners were (1) Joan Garner, Grant Thornton; (2) West Coile, General Accounting Office; and (3) Tom Mundell, Agency for International Development.

Please call Renee Barry, Agency Liaison Director, with questions about the Agency Liaison program, or to volunteer to be a liaison. Renee can be reached at (202) 606-5000 x374.

Agency Liaisons: Spread the News Beyond Chapter Members

Rick Birkhimer, USAID Liaison

At the U. S. Agency for International Development (USAID), I created a private email mailing list called "AGA List News" for AGA members in my agency. When I receive an email from Renee Barry with the latest AGA news, I take the email and forward it using "AGA List News."

Renee's email is received by the Agency members that I have placed on the list. I have added a few of my own comments to the forwarded email asking for additional comments, suggestions, or additions to the list. This way I have been able to expand the initial list to include both AGA members and non-member who have expressed an interest in government financial management.

Currently, the list has grown to twenty-nine individuals across our agency, and I expect it to grow. There has been strong encouragement from top management in both USAID's Office of Financial Management and the Office of Inspector General to keep their staff informed of AGA events.

With the CPE requirements for both CPA and CGFM certification, federal employees want to know about education events. I encourage the other liaison members to inform non-members of our activities.

Summary of Luncheon Speaker's Remarks: USAID's Arnold J. Haiman Talks Ethics

by Michael D. Sciortino, CPA, Assistant Editor

In rounding out the 1997/1998 program year, the Chapter turned its focus to the topic of business ethics. Arnold J. Haiman, Ethics Officer for the U. S. Agency for International Development presented a spirited and entertaining discussion of how Ethics is important to the Federal government financial management community. He structured his presentation by discussing 1) how financial managers can learn from the mistakes made by the legal profession, 2) how people look at ethical issues differently, 3) and how the Federal government could learn from the experience of the private-sector.

Mr. Haiman began his remarks by admitting to the luncheon attendees that he was, in fact, a lawyer. "Let me state it up front...I am a lawyer," he admitted. He also mentioned that he would be requiring surgery soon, and in the process of completing all of the necessary pre-surgery paperwork the doctor stated that Haiman would need an MRI, a cat scan, bloodwork, xrays, an echocardiogram, and just about every other test known to the medical profession. Alarmed at the exhaustive list of medical procedures, Mr. Haiman asked the doctor "How many tests would I need if I wasn't a lawyer?" His anecdote drew laughter from the crowd, and the luncheon-goers knew that they were in for an entertaining lesson on business ethics.



Arnold Haiman of USAID, talking ethics.

Lessons Learned

Mr. Haiman stated that in preparing for the luncheon, he had given a lot of thought to the topic he wanted to focus on in his presentation, and he realized that ethics is a difficult subject to teach and present to people. Given that, he felt compelled to speak to the Washington Chapter members because the legal profession is in a state of disrepute. By examining the slow deterioration of the lawyer's reputation, Mr. Haiman suggested that other professionals can take heed and learn from the lawyer's mistakes rather than repeat them. Mr. Haiman harkened back to a time when Thomas Jefferson's and Abraham Lincoln's contributions to our society were grounded in their early schooling and experience in the legal profession. Even when Mr. Haiman was in school, being a lawyer was thought of as a respectable and honorable line of work. Since that time,

respect for the legal profession waned. According to Haiman, "Now a lawyer is considered somewhere between a dog catcher, tax collector, and a used car salesman."

Mr. Haiman took a couple of minutes to explain to the luncheon attendees his views of what went wrong with his profession from an ethical and reputation standpoint. He summarized his remarks in four points:

1. Lawyers became advocates to the exclusion of their other responsibilities. Somewhere along the way the perception that lawyers are hired guns crowded out their other roles. This being the case, lawyers lost their focus that they are supposed to

look out for the public good. This point relates to AGA and the government financial management community because the charter of the government financial management community is to be neutral and ensure fiscal integrity. A problem arises when we are called on upon to be advocates for a particular issue. "Can a person be an advocate at the same time they are supposedly neutral and objective?" Haiman asked.

2. Lawyers forgot that they are officers of the court. For example, there are requirements in every jurisdiction regarding ethical obligations concerning how to present a case, including rules of civility.

3. Lawyers became sloppy with representing people. The job of the lawyer is to present the facts in leading to the truth. Personal opinions as to guilt or innocence should not be the substance of the representation.

4. The profession failed to educate the public about what lawyers do to support our society. This is the point that Haiman felt that the government financial management community needs to hear and guard against. As the government moves toward more accountability and data integrity, just as the private sector has done, there is the potential for misunderstanding the output. Are you merely being asked whether the government followed generally accepted accounting standards? Or, are you being asked to do an integrated audit where you vouch for the value of an investment decision? By building awareness and educating the public as to what the govern-

(Speaker's Remarks, continued)

ment financial community does to serve the country, government financial managers can keep the profession respectable and highly regarded.

The Gap in Ethical Thinking

Haiman used a couple of hypothetical examples to drive home the fact that there is a gap in people's ethical thinking. In a show of hands he asked the crowd to respond to an ethical question surrounding a particular scenario. The scenario was that a person was asked to organize a training event to be held in St. Louis. The person was tasked with arranging travel for fifty people from Washington, DC to the training event. The Washington to St. Louis round trip airfare per person is \$1000. By chance, the airfare from Washington to Los Angeles via a St. Louis stop over is \$500. The ethical question is: as travel arrangers would you book fifty round trip flights from Washington to St. Louis at the higher fare? Or, would you book fifty round trip flights from Washington to Los Angeles and get off in St. Louis and save on airfare? Haiman qualified that both methods are legal, but the airlines are opposed to this kind of travel arrangements and consider this practice unethical.

By a show of hands, nearly two-thirds of the luncheon attendees said they would book the less expensive flight even though it might be considered unethical. One third stated that they would book the more expensive flight because of their working relationship with the airlines. Haiman used this scenario to make the point that people look at situations from different standpoints ethically. What one person sees as ethical another might see as unethical. "We are faced with hundreds of decisions everyday. We are bombarded by information, and we are faced with doing more with less," Haiman pointed out.

As a follow-up question to the ethical dilemma posed earlier, Haiman asked the crowd to indicate by a show of hands how many people thought that their own managers would feel the same way they do about booking the less expensive flight. In this case only one third felt that their managers would respond in kind. Haiman used this dichotomy to demonstrate how ethically challenged and unsure people are in the work place. Haiman went on to add that managers would be surprised to know the number of ethical situations that employees encounter in their day-to-day operations. **These employees are too fearful to ask how they should handle these situations.**

The Private Sector

To bridge this gap in ethical thinking Haiman suggested that the Federal government provide more on-the-job ethics training as is currently done in the private sector. He stated that agency managers and employees should talk about hypothetical situations or, even better, talk about actual ethical dilemmas that employees encounter in their daily operations, as long as confidentiality is maintained. Haiman added that the Federal government needs to learn the lessons of the private sector. He stated that "the Lockheed Martin Corporation doesn't teach business ethics to keep its employees happy. For happiness they play softball. They teach ethics because it really makes a difference in the ability of the employees to deliver a quality product."



Program Chair, Joe Donlon, thanking Mr. Haiman for his remarks capping of the 1997/1998 program year.

Summary

In summary, Mr. Haiman remarked that he was impressed with AGA's Code of Ethics, and reinforced the point that codes won't work unless people believe in them and have examples to guide them through their ethical dilemmas. He ended his presentation with another anecdote. In a telephone conversation with his son, Mr. Haiman asked to speak to his wife. His son said in a soft voice that his mother was very busy and couldn't come to the phone. "Why not, is

there someone else there in the house?" Haiman asked. "Yes, a policeman," his son said in a soft voice. Worried and agitated, Haiman responded, "Let me speak to the policeman!" "You can't," said his son "he's busy with the fireman." "Then let me speak to the fireman," Haiman flared back. "He's busy too," his son replied. "What the heck are all those people doing in the house?" Haiman shot back exasperated. His son admitted in a soft voice so as not to be heard, "They're looking for me."

The moral of the story is that agencies should not make employees go look for ethical guidance; agencies should go to the employees and provide the moral guidance in the work environment by discussing and teaching business ethics. Through this ethical teaching and awareness the federal financial management community can ensure that its reputation doesn't suffer the same fate as the legal profession.

Membership '98: "20,000 by 2000" and "2,000 by 2000"

By Mike Noble, Membership Director

The summer months are marked by hot days, muggy nights, and vacation time! The AGA Washington Chapter does not meet during the summer, and this is the last newsletter you will receive until September, but we do have several social events lined up (see social activities below) and we do encourage you to keep recruiting new members (even if it is at a "summer" pace). Every new member helps the Chapter grow and helps make you eligible for the 1998/1999 round of prizes.

New Members

Many of you have been working hard to recruit members. During March, forty-six applications were received. I am happy to welcome the following people to the Washington Chapter:

Jane E. Altenhofen, CGFM	Laune A. Howard
Ted J. Andrewlevich	Rashmi Kmarbanda
Judith C. Apshago	James Levitan
Madge A. Bolinger, CGFM	Michael D. Long
Elizabeth D. Brady	Bradley J. Marchand
William J. Capezio	Rita R. McPheeters
Angela M. Carrington	Rosetta L. Meadows
John Joseph Crowley, CGFM	Patricia J. O'Connor
Melissa G. Daniel	Kerry Pence
Mark T. Danter	John S. Reifsnnyder
Kathleen M. Downs	Connie R. Reynolds-Shine, CGFM
Lisa L. Dudek	Paul L. Schmitz, CGFM
Shirley A. Edwards, CGFM	Janet A. Stine-Bolduc
William E. Ellett	Barbara L. Thompson, CGFM
Robert D. Faber	Patrick J. Wakefield, CGFM
Lisa D. Fiely	Janet L. Walker
Stuart D. Findlan	Akiko Z. Ward, CGFM
Mie T. Flower	Marvin E. Washington
Karen J. Ford	Jannifer C. White, CGFM
Lynn A. Grainger	Barbara D. Williams, CGFM
John W. Guenther	Kenneth J. Winter, CGFM
Richard P. Gustafson, CGFM	Aaron Wisner
Lori O. Hopkins	Andrea P. Wood, CGFM

In addition, the following members either transferred their memberships to the Washington Chapter or elected dual memberships:

Kathryn G. Allen, CGFM
 Stacey Birl
 Stephen J. Diotte, CGFM
 Patricia A. Fisher, CGFM
 Evelyn Jackson Logue, CGFM
 Robert Marca, CGFM
 Leonard J. Miceli, CGFM
 John L. Roland, CGFM

We are happy to have all of you as members and hope to meet you at a monthly luncheon, an educational event, or at one of the many social activities.

Renewal Update

Just a reminder: if you haven't already done so, please sign your renewal form, sign your check, and mail them both in now. Dues are as follows:

	National	Chapter
Full Member	\$60.00	\$7.50
Early Career Member	\$30.00	\$5.00
Special Early Career Member	\$15.00	\$5.00
Retired Member	\$14.00	\$5.00

Remember, members who did not renew by May 30th get dropped from the active rolls. If you have any questions regarding membership renewal or dues, please call me at (202) 622-6410, or e-mail at mike.noble@cfomail.fin.irs.gov.

Social Activities

Mark your calendars for the following summertime fun events with AGA:

August 11, Tuesday, 8:00 pm, at Wolf Trap Farm Park, we have 100 tickets to a concert by Ray Charles with special guest Diana Krall. A pre-concert buffet in the Ovations restaurant will be hosted by Andersen Consulting. Tickets for the concert and buffet are \$27 and concert seating is in the pavilion. Call the AGA voice mail at (703) 758-4080, Option 4, for reservation information.

September 12, Saturday afternoon, at Camden Yards in Baltimore, we have 70 tickets to the Orioles vs. Anaheim Angels game. Camden Yards is a beautiful ballpark and the Orioles, with Cal Ripken, Mike "Moose" Mussina, Brady Anderson, Eric Davis, and other all-stars, are always fun to watch. Tickets are \$13 and are located in the upper deck, left field side, Section 360. Call the AGA voice mail at (703) 758-4080, Option 5, for reservation information.

Have a safe and happy summer!

**The Chapter is holding a Crab Feast
 on July 11th
 at Seneca Creek Park in
 Gaithersburg**

See the insert for details!

**July, August, and September 1998 Courses at
The National Capital Training Center, Graduate School, USDA**

July 1998

- 6-9 Budget Formulation
- 9-10 Federal Budget Process
- 13-16 Introduction to Federal Accounting
- 14-16 Budget Justification and Presentation
- 20-21 Performance Measurement: Financial and Program Evaluation
- 22-23 Performance Based Budgeting
- 22-23 Government Standard General Ledger
- 24 Reporting Budgeting Execution: SF-133
- 27-30 Budget Execution
- 31 Certifying Officers

August 1998

- 3-4 Federal Budget Process
- 6-7 Activity-Based Costing
- 10-13 Federal Appropriations Law
- 12-14 Federal Budgeting for Non-Budget Personnel
- 14 Federal Appropriations Law Update
- 17-19 Budget Analysis
- 19-21 Budgeting and Accounting for Revolving Funds
- 24-27 Introduction to Federal Budgeting
- 27-28 Accounting for Non-Accountants

September 1998

- 1-4 Budget Formulation
- 3-4 Federal Budget Process
- 9-10 Government Standard General Ledger
- 9-11 Budget Justification and Presentation
- 11 Reporting Budget Execution: SF-133
- 14-17 Introduction to Federal Accounting
- 16-18 Introduction to Financial Management
- 21-24 Budget Execution
- 23-25 Federal Cost Accounting
- 28-30 Federal Accounting Standards

To register for these courses, fax or mail your training form to The National Capital Training Center, Graduate School, USDA, 600 Maryland Avenue, SW., Room 280, Washington, DC 20024-2520, Voice (202) 314-3407, Fax (202) 479-4970. Note: The Graduate School needs instructors to teach accounting courses to federal government employees. Candidates must be able to objectively demonstrate successful training experience in the federal environment and knowledge of the practical application of the subject matter in the work environment. Applicants should have 1 to 5 years professional experience in the subject area. Instructional experience is strongly desired. Must be willing to travel to various locations in the U.S. Send a brief resume to the above address.

Nominations Solicited for AGA State and Local Government Leadership Awards

by Warren Cottingham, Awards Director

The Washington, D.C. Chapter is soliciting nominations for the State and Local Government Leadership Awards to be given at the annual AGA State and Local Government Leadership Conference, October 19-20, 1998 in Sacramento, California.

Page 21 of this newsletter has the details on the award categories, criteria, and nomination procedures. Nominations for these awards should be mailed so as to arrive by July 17, 1998 at:

AGA Washington, D.C. Chapter
ATTN: Awards Committee
P.O. Box 423
Washington, D.C. 20044-0423

Nominations may also be sent via facsimile to Warren Cottingham at (202) 874-9634. If you have any questions about the awards or nomination procedures, please call Warren at (202) 874-9584.

(Annual Awards Presentation, continued)

1975-1976, **Joseph J. Donlon, CGFM**, Past AGA Capital Region Vice President and National Executive Committee Member.

1969-1970, **Francis W. Lyle**, a 40-year AGA member who traveled from Madison, Mississippi to attend this meeting.

1957-1958, **Raymond Einhorn, CGFM**, AGA Charter Member and Tenth National President, and

1952-1953, **T. Jack Gary, CGFM**, AGA Charter Member and Third National President.

Membership Director Michael W. Noble, CGFM, recognized the following Chapter members who have belonged to AGA for twenty-five years or more and attended the dinner. AGA Executive Director Charles W. Culkin, Jr., CGFM, and Director of Membership & Marketing Susan M. Fritzlen presented membership pins to our forty, thirty-five, thirty and twenty-five year members.

1950 - 48 Year Members

Raymond Einhorn
T. Jack Gary, Jr.

1952 - 46 Years

W. Fletcher Lutz

1957 - 41 Years

T. Darrell Verner

1958 - 40 Years

Francis W. Lyle

1963 - 35 Years

Ernest M. Keeling

1965 - 33 Years

John Edward Murphy

1967 - 31 Years

W. A. "Bill" Broadus, Jr.
Virginia B. Robinson

1968 - 30 Years

Irvin E. Faunce
Joseph F. Reday

1969 - 29 Years

George C. Davis

1970 - 28 Years

Beatrice D. Fones
Gordon W. Harvey
Charles L. Martin
Thomas F. Mundell

1971 - 27 Years

Joseph J. Donlon

1972 - 26 Years

Jean Bowles
Paul R. Frey
Robert A. Pewanick

and our newest crop of Twenty-Five Year Members from the class of 1973 Raymond A. King and Marvin A. Marks.

President Anderson acknowledged and thanked the members of the 1997/1998 Awards Committee for the time and effort spent in the process of selecting this year's chapter award recipients, and the Chapter's nominees for AGA national awards. Warren J. Cottingham, CGFM, Department of the Treasury, Committee Chair and Director of Awards; Linda Hoogveen App, CGFM, Department of Health and Human Services; Evelyn A. Brown, CGFM, Department of Transportation,

AGA Section IV Representative and Past Chapter President; Robert A. Pewanick, CGFM, General Accounting Office, Past Capital Region Vice President and Chapter President; Virginia B. Robinson, CGFM, Consultant, CGFM Board Member, and Past Chapter and National President; and Eva J. Williams, CGFM, Department of the Treasury, President-Elect.

President Anderson, prior to presenting the awards, made the following remarks. Each Spring, the Washington, D.C. Chapter of AGA honors and recognizes those individuals who have made significant contributions and service toward improving government financial management. Through hard work and outstanding dedication, this year's chapter award recipients have made significant contributions toward advancing government accountability. Their vision, leadership, and service have contributed greatly to the government financial community through significant financial management improvement accomplishments. Congratulations to our 1998 Chapter award recipients:

Einhorn/Gary Award

This award was established to honor the financial management excellence and AGA achievements inspired by Raymond Einhorn and T. Jack Gary, Jr. Both are AGA charter members, Past Washington Chapter Presidents, Past AGA National Presidents, and Certified Government Financial Managers. The chapter will bestow the Einhorn/Gary Award on a Washington Chapter member who has provided, over a sustained period of time, superior service that enhanced the Washington Chapter and the Association's prestige and stature in the financial management community.

First presentation of the Einhorn/Gary Award was made by Chapter Presidents Raymond Einhorn, CGFM (1957-1958), T. Jack Gary, Jr., CGFM (1952-1953), and William J. Anderson, Jr., CGFM to **Joseph J. Donlon, CGFM**, Senior Manager, Grant Thornton LLP. For his almost three decades of dedication and outstanding service at the chapter and national levels that have significantly enhanced AGA's prestige and stature in the financial management community.

Since joining AGA in 1971, Joe Donlon has actively participated in and significantly contributed to the Washington Chapter, Capital Region, and National Office activities. For the Washington Chapter he has served as a committee member, editorial and Program Director, and President. Joe currently serves as Program Director, and was just elected to another two-year term.

At the national level he served as capital region vice president in 1978-1979, a member of the National Executive Committee in 1976-1977 and 1991-1994, and chairperson of several

(Continued next page)

(Annual Awards Presentation, continued)

boards and committees, including: The National Education Board in 1977-1979 & 1983; Common Body of Knowledge Task Force in 1979-1982; Certification of Government Accountants and Auditors Task Force in 1981; and Emerging Issues Committee. Joe was a member of the 1983-1986 Task Force on a Chief Financial Officer in Government, and currently serves on the National Awards Committee.

Distinguished Leadership Award

The Distinguished Leadership Award was presented to **Vincette L. Goerl, CGFM**, Chief Financial Officer, U.S. Customs Service, Department of the Treasury. She was presented this award for her demonstrated vision, planning, and strong leadership in advancing government financial management excellence. Vincette is President-Elect designate of the Washington, D.C. Chapter.

Distinguished Service to the Financial Management Community Award

This award was presented to **Dennis J. Fischer, CGFM**, Commissioner of the Federal Technology Service, General Services Administration for his sustained outstanding contributions in advancing government accountability during his twenty-eight year career. Since Mr. Fischer could not attend the dinner, Mr. Bill Suda of GSA accepted the award on Mr. Fischer's behalf.

Achievement of the Year Award

The Achievement of the Year Award was presented to **Anthony A. Williams**, Chief Financial Officer, District of Columbia for his outstanding efforts to rebuild financial management and restore fiscal accountability in the District of Columbia. Tony is also the 1998 recipient of AGA's National Achievement of the Year Award.

Education and Training Award

This year's Education and Training Award was presented to **Doris A. Chew, CGFM**, Assistant Executive Director, Joint Financial Management Improvement Program. She received this award for her exceptional contributions to the development, delivery, and promotion of government financial management education and training programs.

James W. Saylor Award

The James W. Saylor Award is given annually for chapter service. This award is named in memory of Jim Saylor, a loyal member who held many chapter offices throughout his career, and worked tirelessly for the chapter for twenty-five years.

The 1998 recipient of the James W. Saylor Award is **Jean Bowles, CGFM**, who retired after thirty-five years service with the State Department. She received this award for her outstanding service to the Washington, D.C. Chapter. Jean Bowles joined AGA's Washington, D.C. Chapter in 1972, and has been an active member since that time. She has served several terms as chapter secretary and was the director for chapter recognition for an extended period of time. Her efforts as director for chapter recognition helped the Chapter attain top honors in the Chapter Recognition Program at AGA's PDC. She personally directed her successors to maintain the Chapter's leadership role in Chapter Recognition.

Ms. Bowles was instrumental in pioneering efforts at the national level as well. Jean worked closely with the National Office and the chapters to make recommendations to improve and expand the chapter recognition program to meet the chapters needs. She also served as vice-chair and chair of the Chapter Recognition Committee from 1993 to 1995.

Ms. Bowles retired in 1995 and continues to attend Chapter events. She is always willing to help out when needed, provide support and encouragement, and share her expertise. She continues to encourage active participation in AGA local and national activities.

President's Awards

The President's Award recognizes individuals who have made outstanding contributions to the success of the Chapter's programs over the past year. The following Chapter members received President's Awards:

Edward E. Baxter, Department of Defense - For his outstanding contributions as Assistant Editor of the Washington Connection.

Robert L. Buchanan, Jr., Anteon Corporation - For his outstanding contributions as a Chapter Director and Editor of the Washington Connection since September 1993.

Miguel A. Castillo, U.S. General Accounting Office - For his outstanding contributions and efforts in support of the Chapter as Assistant Treasurer for 1997/1998.

West E. Coile, U.S. General Accounting Office - For his outstanding contributions and efforts in support of the Chapter as Treasurer for 1997/1998.

Warren J. Cottingham, Department of the Treasury - For his outstanding contributions as the Chapter Director of Awards from 1996 to 1998.

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(Annual Awards Presentation, continued)

Judith B. Czarsty, U.S. General Accounting Office - For her outstanding contributions and efforts in support of the Chapter as Secretary for 1997/1998.

Richard Miskovich, Department of Defense - For his outstanding contributions in support of the Chapter monthly luncheon and CPE programs during the 1997/1998 program year.

Virginia E. Murphy, Price Waterhouse - For her outstanding contributions as the Chapter Director of Education from 1996 to 1998.

Lester J. Murray, Department of Defense - For his outstanding contributions in support of the Chapter monthly luncheon and afternoon CPE program during the 1997/1998 program year.

Daniel J. Murrin, Ernst & Young - For his outstanding contributions while serving as the Chapter Director for Professional Services/Research and Education from 1994 to 1998.

Robert A. Pewanick, U.S. General Accounting Office - For his outstanding contributions and support of the Chapter during the 1997/1998 program year.

Michael D. Sciortino, Coopers & Lybrand LLP - For his outstanding contributions as Assistant Editor of the Washington Connection.

Community Service Awards

This year's Community Service Awards were presented by Roger C. Von Elm, CGFM, Director of Community Service, and President Anderson for significant volunteer service to the community on behalf of the Chapter during the 1997/1998 program year. Community Service Awards were presented to the following individuals:

William J. Anderson, Jr. - American Heart Association, Central Union Mission, Project Harvest, National Cherry Blossom Festival Parade, and Career Awareness Activities.

Evelyn A. Brown - American Heart Association and Volunteer Income Tax Assistance Program.

Ralph A. Bucksell - Foods and Friends, Washington, DC.

Marcia Caplan - Chair, Chapter Toys-For-Tots Campaign.

Judith B. Czarsty - Project Harvest.

John W. Hill, Jr. - Career Awareness Activities.

Gloria L. Jarmon - Career Awareness Activities.

Karen Jeter - Career Awareness Activities.

Andrew N. Killgore - American Heart Association.

Michelle Lewis - Toys-For-Tots Campaign.

Lester J. Murray - Toys-For-Tots Campaign.

Virginia B. Robinson - Volunteer Income Tax Assistance Program and Career Awareness Activities.

Jeffrey C. Steinhoff - Career Awareness Activities.

Naby Soumah - Small Business Symposium.

Roger C. Von Elm - American Heart Association, Gragg Family Donation, Central Union Mission, Project Harvest, National Cherry Blossom Festival Parade, Career Awareness Activities, and Small Business Symposium.

Patricia L. Wensel - American Heart Association and Volunteer Income Tax Assistance Program. and,

Eva J. Williams - American Heart Association, Gragg Family Donation, Project Harvest, National Cherry Blossom Festival Parade, and Career Awareness Activities.

Advertisements

The Washington Connection accepts advertisements that would be appropriate for our membership, i.e., ads which relate to the financial management profession and which do not conflict with the Association's goals and objectives. Advertisement prices are:

full page (7" x 9" ad on 8 1/2" x 11" page) \$300.00
 half page \$150.00
 quarter page \$75.00

All prices are for one printing in one issue. At a minimum, advertisement material should be provided as camera ready copy. It is preferable, however, to submit advertisement material electronically, i.e., on disk or as an email attachment. Prospective advertisers should discuss their proposed advertisements in advance in order to coordinate electronic submission and software issues. If you are interested in advertising in *The Washington Connection*, contact Bob Buchanan or Michael Sciortino by phone as listed on the back page of this newsletter or by email at the following addresses:

Bob Buchanan: rbuchanan@anteon.com

Michael Sciortino: michael.sciortino@us.coopers.com

**GOVERNMENT OF THE DISTRICT OF COLUMBIA
Chief Financial Officer**

Anthony A. Williams



May 7, 1998

William J. Anderson, President
Washington Chapter of the
Association of Government Accountants
Post Office Box 423
Washington, DC 20044-0423

Dear Mr. Anderson:

I wish to express my sincere thanks to you, and the Washington Chapter Awards Committee of the Association of Government Accountants, for presenting me with the organization's 1998 Achievement of the Year Award.

It was a great honor to receive such a prestigious award from my peers. I am also flattered that the Association feels that I have made a significant contribution to the field of government financial management.

Working with the District of Columbia Government has been a very challenging, yet rewarding, endeavor. It is my hope that whatever small contribution I have given will help to bring the District to full financial recovery and, eventually, total financial independence.

Again, thank you for the award, and I look forward to seeing you at the 48th Annual Professional Development Conference in June.

Sincerely,

Signed,
Anthony A. Williams
Chief Financial Officer

AAW/BDR

441 4th Street, N.W., Suite 1150N, Washington, D.C. 20001 202/727-2476

District of Columbia Financial Responsibility
and Management Assistance Authority
Washington, D.C.

Camille Cates Barnett, Ph.D.
Chief Management Officer

May 27, 1998

Mr. William J. Anderson
President
Association of Government Accountants
Washington Chapter
P.O. Box 423
Washington, D.C. 20044-0423

Dear Mr. Anderson:

I enjoyed speaking to your group. Thank you for inviting me. I am pleased if my remarks helped to make the work that my staff and I are doing in Washington, D.C. clearer.

I look forward to working with you and other groups such as the Association of Government Accountants to make this a better City for its citizens and visitors to the Nation's Capital.

Sincerely,

Signed,
Camille Cates Barnett, Ph.D.
Chief Management Officer

Government Financial Management



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Community Service Corner: Annual Report on the 1997/1998 Program Year

By Roger C. Von Elm, CGFM, Director Community Service

During the 1997/1998 program year, the Washington Chapter contributed to the Washington community in a number of exciting projects developed in coordination with AGA's National Community Service Plan, as well as other activities unique to the Washington DC area. The Chapter started off the program year by collecting donations for the Wayne Gragg Family from over 120 attendees at the chapter's September luncheon meeting. The Chapter sent Wayne's wife, Lisa, a check for \$250 and \$1,500 in savings bonds for the long-term education needs of their children.

The Chapter also took on a special project with the Central Union Mission, a multid denominational mission that provides food and shelter to needy men, women, and children in the DC area. The chapter acted as a sounding board for the needs of the Mission, published upcoming activities in the monthly newsletter, and made our second annual \$500 contribution to the Mission.

Just before Thanksgiving, the chapter donated \$500 to Project Harvest, a one-day program to collect canned food and monetary donations for area missions and shelters. This highly publicized event—with live television and radio coverage—was attended by Chapter members as well as some AGA National Office staff. The Chapter's donation was broadcast live on WHUR radio in the Washington Metro area. The Chapter has participated in Project Harvest by collecting food and making a monetary donation for years.

At the Chapter's Annual Holiday Reception over 120 Chapter members contributed more than two full bins of new toys, and donated \$1,480 to the Toys-for-Tots Program. This was equal to the size of some events with 2,000 or more people, according to the United States Marine Corps Reserve representatives. The Chapter received the Marine Corps' Commander's Award for outstanding achievement in support of the 1997 Toys-for-Tots Program. This was the second year that the Chapter participated in the Toys-for-Tots Program.

In February and March, several chapter members participated in the VITA program, to help prepare tax returns for individuals with disabilities, the elderly, or non-English speaking residents in the Washington, DC community. The Chapter has participated in the VITA program for many years, due to the depth of the financial and tax knowledge of many of our members.

In March the chapter participated in American University's Career Fair, at which time the chapter described employment opportunities in government financial management, discussed and promoted the Certified Government Financial Manager (CGFM) program, as well as promoted the benefits of membership in AGA. Over 800 students attended this event.

On Saturday, April 11th, several members marched in the National Cherry Blossom Festival Parade organized and sponsored by the Downtown Jaycees. Chapter members participated with the Greater Washington Society of CPA's volunteers in carrying the "NBC" balloon in this nationally televised parade.

In late April the Chapter sponsored its Fifth Annual Career Awareness Day Program for students from the Academy of Finance and Business at H. D. Woodson Senior High School in Washington, DC. At this program senior government financial management executives discussed various career options, personal objectives and plans, career enhancement opportunities, and working in the private and public sectors, etc. with the students. The students were also shown a promotional video about AGA and the accounting profession.

A Chapter member coordinates the Thursday night kitchen team of volunteers and has delivered weekly groceries on Saturdays to individuals and families for Food and Friends, Washington, DC. Food and Friends is a service organization that prepares and delivers three fully cooked meals daily to over 400 AIDS patients who are unable to prepare their own meals. The organization also provides supplemental weekly groceries and frozen meals to approximately 250 AIDS patients needing financial assistance but who (or whose families) are able to do food preparation.

Throughout the year several Chapter members volunteered in various projects for the American Heart Association's National Capital Area Council. These volunteers assisted the Council in meeting its fund raising goals at special events. This is the Chapter's third year for helping out at these special events.

In April, the Chapter sponsored its third annual Small Business Symposium. Co-sponsored by the USDA Graduate School, the event provides for a two-day forum to give budding entrepreneurs exposure to professionals in the areas of banking, finance, tax, corporate structure, technology, and marketing. This year almost thirty students participated in this successful event. The Chapter also made a significant contribution to the Governmental Accounting Standards Board (GASB) and AGA's National Community Service Fund (NCSF) again this year.

In summary, this has truly been a successful year for the chapter's community service program, and I would like to thank all those members who helped out this year. Also, I would like to close with one final thank you. The Central Union Mission held a cleanup day at Camp Bennett—its summer camp for kids, on Saturday, June 13, in Brookville, Maryland. Thank you to all who helped out with this very worthwhile cause to end our program year on a high note. Have a great summer and see you in September!

April Evening Meeting Photos



President Bill Anderson



Vincette L. Goerl, Distinguished Leadership Award



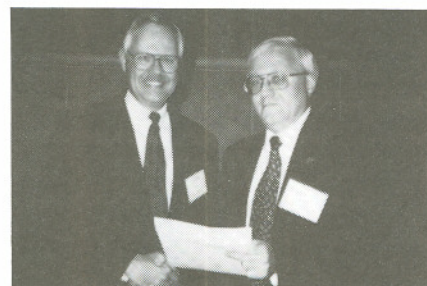
Doris A. Chew, Education and Training Award



Christopher J. Warweg, Ronald J. Lynch Memorial Scholarship Award



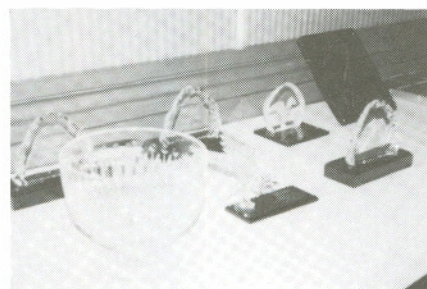
Jean Bowles, James W. Saylor Award



Charles Culkin, AGA Executive Director



Anthony A. Williams, Achievement of the Year Award



1997/1998 Awards Remembrances

(Continued on page 16)

(Evening Meeting Photos, continued)



Major Awards Recipients



President's Awards Recipients



Community Service Award Recipients



John Hill introducing the evening speaker

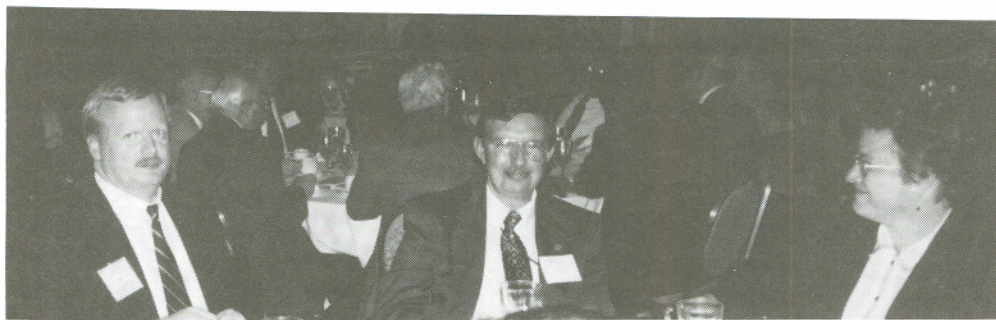


Camille Cates Barnett, evening speaker

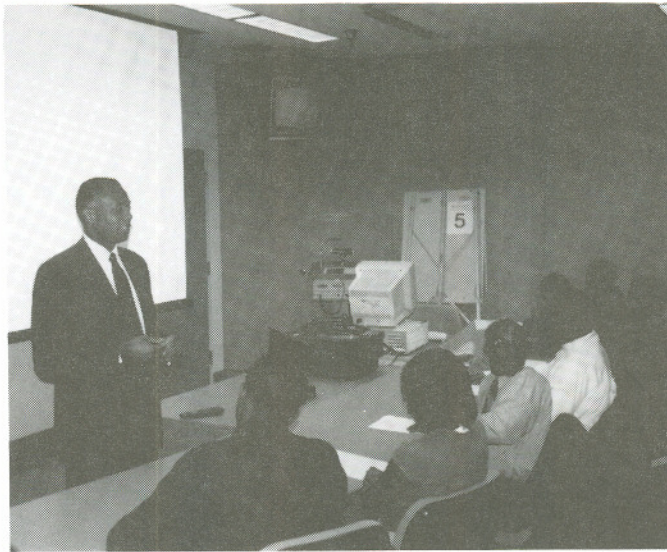


Evelyn Brown, Virginia Robinson, and Virginia Murphy

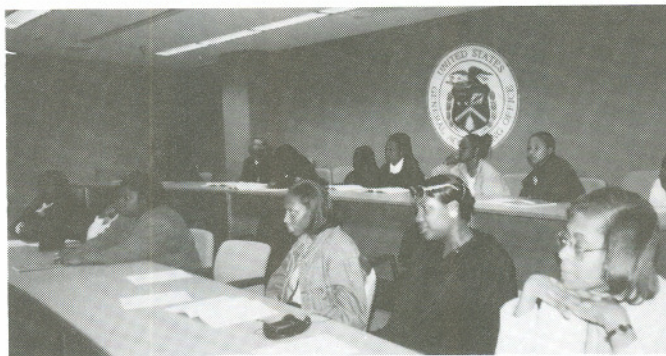
(Evening Meeting Photos, continued)



Community Service Photos.....



John Hill presenting on career awareness day.



Attendees at the career awareness day event.



American Heart Association volunteers.

Membership Application

I. Name & Preferred Mailing List

Check here if renewing

Mr. Mrs. Ms. Dr. Prof.

Please circle: male/female

Name: First _____ Last _____ Middle _____

Address _____ Apt./Suite# _____

City _____ State/Province _____ Zip/mail code _____ Country _____

Home or Work Address

Business phone _____ Business fax _____

Home phone _____ E-mail _____

II. Business Information

Job Title _____ Department _____

Organization _____

Employer (Government): Federal State County City International*
 Private Academia Student Retired Private International

Responsibility Area: Accounting Academia Auditing Budgeting Contract Management
 Consulting Finance Information Systems Legal Management
 Retired Student Other _____

*include multilateral organizations that deal with a region(s) of the world.

Education: Highest degree attained _____ Year _____ Accrediation and Certificates: _____

III. Sponsor's name (if applicable) _____ Member ID # _____

IV. Membership Data/Dues

Please choose a membership category below. *Retired?* Call the AGA Membership Department, 1.800.AGA.7211 to find out about our retired membership category.

- Full* - \$67.50/year (Career professionals performing financial management activities in an operational, administrative and/or supervisory capacity.
- Early Career* - \$35/year (Practicing professionals who have fewer than six years of financial management experience.
- Special Early Career* - \$20/year (Full-time students and those in their first year of employment.

Chapter: Washington, DC

V. Method of Payment

Check enclosed (make checks payable to AGA) Charge to my: VISA MasterCard AMEX Discover

Total amount enclosed _____ Card number _____ Expiration date _____

Signature _____

Please send or fax completed application and payment to:
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2200 Mount Vernon Avenue
Alexandria, Virginia, USA 22301-1314

For more information, call 1.800.AGA.7211, fax
 1.703.548.9367 or E-mail
 AGAMEMBERS@AOL.COM

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<u>Agency/Organization</u>	<u>Liaison</u>	<u>Phone</u>	<u>Email</u>
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Agriculture	Gary Maupin	(703) 305-2191	gary_maupin@fcs.usda.gov
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Arthur Andersen	Raina Rose Tagle	(202) 862-2549	raina.rose.tagle@us.arthurandersen.com
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Defense Contract Audit Agency	Ibrahim Mohamed, CGFM	(301) 214-9772	irmrhm@aol.com
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EPA	Roland Cyr, CGFM	(202) 260-8591	cyr.roland@epamail.epa.gov
Ernst & Young	Salim Mawani	(202) 327-5604	salim.mawani@ey.com
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FCC	Jim Swartz, CGFM	(202) 418-1060	jswartz@fcc.gov
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KMPG Peat Marwick	David Gardiner	(202) 974-2096	dgardiner@kpmg.com
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IRS	Mike Noble, CGFM	(202) 273-7113	mike_noble@cfomail.fin.irs.gov
James Martin	Greg Mundell	(301) 457-1212	gmundell@jamesmartin.com
Justice	Anthony Marasco, CGFM	(202) 305-3222	marascoa@justice.usdoj.gov
Labor	Joe Fasceski	(202) 219-8391	fasceski-joseph@dol.gov
National Archives	Phil Giza, CGFM	(301) 713-6830 x239	phil.giza@arch2.nara.gov
Nat'l Partnership for Reinventing Gov't	Richard Conoboy	(202) 694-0034	rconoboy@npr.gov
Off. of Fed. Hous. Enterprise Oversight	Gail Palestine	(202) 414-3816	gpalestine@ofheo.gov
OPM	Anthony Belliotti, CGFM	(202) 606-4824	belliotti@opm.gov
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PeopleSoft	Laura Glass, CGFM	(301) 571-5959	laura_glass@peoplesoft.com
Price Waterhouse	Chris Reed, CGFM	(202) 226-1901	chris_reed@notes.pw.com
State	Mattie Harms, CGFM	(703) 875-5634	harmsm@sa15wpo.us-state.gov
USDA Graduate School	John Amey	(202) 314-3408	john_amey@grad.usda.gov
USIA	Chuck McAndrew, CGFM	(202) 619-4324	cmcandre@usia.gov
Veterans Affairs	Jack Gartner	(202) 273-5528	jack.gartner@mail.va.gov
World Bank	Caroline Harper, CGFM	(202) 473-6892	charper@worldbank.org

For more information, contact liaison coordinator, Renée Barry at (202) 606-5000 extension 374 or via email at: rbarry@cns.gov

**Association of Government Accountants
Washington, D.C. Chapter
is accepting nominations for**

State & Local Government Leadership Awards

To recognize individuals who have made major contributions toward improving financial management in State and Local Governments. The awards are:

Category I: Awards For Distinguished Leadership

- Distinguished State Government Leadership Award
- Distinguished Local Government Leadership Award

Recognizes state and local government officials who exemplify and promote excellence in government management and have demonstrated outstanding leadership in enhancing sound financial management legislation, regulations, practices, policies, and systems.

Key Factors for Leadership Awards

1. Significant contribution to excellence in government management and sound financial management regulations, practices, policies, and systems.
2. Individual's demonstration of leadership advocacy, interest, and initiative in improving government financial management matters.
3. Results (savings, increased productivity, improvements) from applying contribution.

Category II: Awards For Excellence

- Excellence in Government Leadership Award
- Private Sector Financial Excellence Award

Recognizes state and local government professionals and private sector financial executives who exemplify and promote (1) excellence in state or local government financial management; (2) outstanding leadership; (3) high ethical standards; and (4) innovative management procedures.

Key Factors for Excellence Awards

1. Contributions to improved government financial services and operations.
2. Demonstrated leadership in government financial management programs and the financial profession.
3. Individual integrity.
4. Results (savings, increased productivity, improvements) from applying innovative management techniques.

Criteria for All Awards

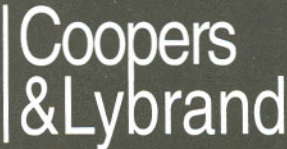
- < AGA membership not required
- < For government awards, individual must have been employed by a state or local government at the time the work being recognized was performed.
- < For the Private Sector Financial Excellence Award, individual must have been employed in the private sector at the time the work being recognized was performed.

Nominations

Nominations must have (1) a biographical sketch to include the name and phone number of the individual or group making the nomination; the nominee's name, phone number, position, title, agency, home mailing address, education and other background information that will assist in evaluating the nominee's achievements; (2) award justification that includes a description for each key factor, time period and a good description of the nominee's achievements; and (3) a formal award citation that highlights the accomplishments. Please send nominations by July 17, 1998.

For additional information, call Warren Cottingham at (202) 874-9584. Nominations can be sent via facsimile to Warren at (202) 874-9634 or mailed to:

AGA Washington, D.C. Chapter
ATTN: Awards Committee
P.O. Box 423
Washington, D.C. 20044-0423

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<p>Thought Leadership</p>	<p>Please send resume and requirements to: Coopers & Lybrand, LLP Attn.: Karen Gellman 12902 Federal Systems Park Drive Fairfax, VA 22033-4412 fax: 703-633-6269 email: karen.gellman@us.coopers.com</p>
	

July, August, and September 1998 Courses at the Inspectors General Auditor Training Institute (IGATI)

July 1998

8-9	Federal Financial Auditing I
13-31	Introductory Auditor Training
15-16	Auditing Under FASAB Standards

August 1998

4-5	Advanced Audit Tools & Techniques: Audit Managers
10-14	Fraud Auditing
17-21	Auditing in the EDP Environment
18-19	Making Effective Audit Presentations
24-26	Writing Successful Audit Reports

September 1998

14-18	Intermediate Auditing
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To register for any of these courses or if you have any questions, please call Gale Moore, Registrar, at (703) 805-4501. An SF182, SF1556, other training authorization forms, or personal checks may be sent to Registrar, IGATI, P.O. Box 518, Ft. Belvoir, Virginia 22060 or faxed to (703) 805-4503. All classes are held at 5500 21st St., Ft. Belvoir, Virginia. Special arrangements can be made to have dedicated classes given on-site. Please call for details.

July, August, and September 1998 Courses at The Center for Applied Financial Management

July 1998

6-7	Standard General Ledger: Basic
8	Standard General Ledger: Upward/Downward
9-10	Standard General Ledger: Advanced
13-14	Implications of Federal Appropriations Law
20-21	Unlocking Key Reports
22	Fundamentals of Cash Management
23	Reconciling the Statement of Differences
28-30	The Revenue Standard/Form & Content

August 1998

20-21	Budget Execution Game
26-27	Federal Asset and Liability Standards
31	Certifying Officers: Your Roles & Responsibilities

September 1998

14-15	Accrual World
15	Managing Your Imprest Fund
15-17	Survey of Federal Accounting Concepts and Standards
17-18	Dollars and Sense
22-23	Implications of Federal Appropriations Law
28	Basic Accounting Concepts
29-30	SF 1219/SF 1220 Course

Contact Kimberly Pringle at (202) 874-9560 for more information or fax requests to (202) 874-9629. To register for Center courses, submit an SF-182 to the Registrar, The Center for Applied Financial Management, 1990 K Street N.W., Washington, DC 20227. All courses are held at 1990 K Street location, unless otherwise noted.

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Regional Vice-President-Elect, Paul W. Bognaski, CGFM
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