



**AGA Capital Region Chapters
Montgomery/Prince Georges
Northern Virginia
Washington, DC**

**Luncheon Meeting and CGFM Overview & Self-
Assessment
Thursday, March 5, 1998**

The AGA Capital Region Chapters joint meeting will be a luncheon on Thursday, March 5, 1998, and will feature Douglas K. Haywood, CGFM, CPA, CFE, President of AGA, who will speak about "Ensuring Legal Compliance and Public Accountability and the Role that AGA should play in that Commitment." The Chapters will also sponsor the "Overview & Self-Assessment Course for the CGFM Examination" following the luncheon. The CGFM session will be presented by W. A. (Bill) Broadus, Jr., CGFM, CPA, and Harold I. Steinberg, CGFM, CPA, and will provide a wealth of information about the CGFM examinations. See page 8 for additional information about the session and page 9 for Mr. Broadus's and Mr. Steinberg's biographies. In addition to the luncheon meeting and CGFM session at the Grand Hyatt, a happy hour will follow at the Grand Slam Sports Bar also at the Grand Hyatt.

**Grand Hyatt Hotel
1000 H Street, NW
(At Metro Center - 11th Street Exit)**

11:30 am	Social
12:00 noon to 1:15 pm	Luncheon & Discussion
1:30 to 4:00 pm	CGFM Session*
4:00 to 7:00 pm	Happy Hour
Luncheon cost:	Members \$17.00; Non-members \$22.00
Luncheon & CGFM Session:	Members/Nonmembers \$35.00
CGFM Session Only:	Members/Nonmembers \$25.00

*Optional CGFM Session Workbook Cost: \$10.00. Workbook includes a copy of overheads, related text, self-assessment checklist, and study resources guide.

For reservations, please call the AGA Washington Chapter voice mail line at (703) 758-4080 and select option 1 by Monday, March 2, 1998.

Luncheon Speaker



*Douglas K. Haywood,
CGFM, CPA, CFE,
AGA National President*

As Financial Audit Manager with the State of Arizona, Office of the Auditor General, an organization of 200 professionals, Doug is responsible for directing and coordinating the activities of staff in performing compliance audits of state agencies, colleges, universities, counties, and public health providers. In addition, he is the recruiting coordinator and audit scheduler for the division as well as the office contract audit facilitator.

Nationally, Doug is the President of AGA and is an elected member of the National Executive Committee. In his capacity as President, Doug is responsible for helping to implement operational policies and review all actions and programs of the Association. Also, Doug has served as chair of a number of Association committees and task forces and was the president of the Phoenix Chapter in 1992. In 1993, he was given the Chapter Service Award, the highest award for chapter assistance.

Further, Doug has been a member of the Arizona Society of Certified Public Accountants (ASCPA) since 1980, and has been an active member of the Governmental Accounting Standards Committee and was the Chairman of the Governmental Accounting Conference in 1993/1994. Further, he has served on several of the Society's Task Forces. Doug was also a nominee for the Society's Outstanding Public Service Award in 1992 and was the recipient of the Society's Outstanding Chairperson award for 1994. In addition to his professional affiliations, Doug is very active in community service. He is currently the Treasurer of the Arizona Senior Olympics (ASO), a member of the ASO's Executive Board, Board of Directors, Development Committee, and Games Committee. Doug is also a member of the Wildest Club in Town, a Phoenix Zoo auxiliary.

Doug will speak about ensuring legal compliance and public accountability and the role that AGA should play in that commitment.

President's Message



William J. Anderson, Jr., CGFM, President

As reported on the front page, this month we are hosting AGA's Capital Region Luncheon Meeting featuring remarks by AGA National President Douglas K. Haywood, CGFM, and the "Overview & Self-Assessment Course for the CGFM Examination" presented by W. A. (Bill) Broadus, Jr, CGFM, and Harold I. (Hal) Steinberg, CGFM. Please attend and show Doug, Bill, and Hal that AGA's first and largest Chapter strongly supports AGA and the CGFM program. See your friends from AGA's Montgomery/Prince Georges and Northern Virginia Chapters while you earn CPEs!

In my February message, I highlighted the Certified Government Financial Manager (CGFM) program's continuing professional education (CPE) requirements and mentioned the requirements to attain the CGFM designation. The CGFM professional designation is the only certification program designed specifically to recognize the unique skills and special knowledge required of professionals who specialize in government financial management. This month's afternoon CGFM Overview & Self-Assessment session by Bill Broadus and Hal Steinberg will provide a wealth of knowledge about the CGFM examinations.

Our February 12th "Update on GPRA," which was co-spon-

sored by the CFO Council's GPRA Implementation Committee, was a sell out. The program was fabulous, the facility was great, and it received rave reviews from the attendees. Our many thanks go to all those who helped put together this highly successful event, especially Steve App, Doris Chew, and Virginia Murphy, and to our speakers who did a great job of sharing their knowledge and experience with us. Thank you all very much.

I also want to thank the Nominating Committee for the outstanding slate of candidates for 1998/1999 Chapter Officers and Directors. See pages 22 and 23 for the candidates' biographies and ballot. The members of the Committee are chair Eva Williams, Evelyn Brown, Andy Killgore, Tom Mundell, John Webster, and Pat Wensel.

I also want to recognize and congratulate June Gibbs Brown, CGFM, Virginia B. Robinson, CGFM, and James M. Williams, CGFM, on their 1998 Federal Leadership Awards. June is the recipient of the Distinguished Federal Leadership Award, Virginia received the Elmer Staats Award, and Jim was presented the Andy Barr Award. June and Virginia are members of our Chapter and AGA Past National Presidents.

Our special thanks go to those who attended our "Chinese New Year Celebration" last month at Charlie Chiang's. The food was excellent and everyone had a good time. This month's

happy hour is at the Grand Hyatt's Grand Slam Sports Bar from 4:00 to 7:00 pm. I hope to see as many of you as possible at this month's luncheon, the Washington Capitals game on March 20th, and/or the post St. Patrick's Day celebration on March 22nd at The Dubliner Restaurant & Pub from 2:00 to 5:00 pm.

PDC REMINDER: The Fabulous "Hubcaps" perform on Sunday and Wednesday night, June 21st and 24th. Yes, earn CPE by day, and listen to rock and roll by night, at your 1998

PDC! Registration is underway and AGA is expecting an early sell out. See related article and registration form on pages 16 and 17.

Also, **PLEASE** remember to **make your reservation** for our March luncheon meeting and/or afternoon CGFM session.

Bill



Last month's CPE session focused on statistical sampling and featured Abe Akresh from the General Accounting Office.

Membership Application

I. Name & Preferred Mailing Address

Check here if renewing

Mr. Mrs. Ms. Dr. Prof.

Please circle: male/female

Name: First _____ Last _____ Middle _____

Address _____ Apt./Suite# _____

City _____ State/Province _____ Zip/mail code _____ Country _____

Home or Work Address

Business phone _____

Business fax _____

Home phone _____

E-mail _____

II. Business Information

Job Title _____ Department _____

Organization _____

Employer: (Government): Federal State County City International* _____
 Private Academia Student Retired Private International _____

Responsibility Area: Accounting Academia Auditing Budgeting Contract Management
 Consulting Finance Information Systems Legal Management
 Retired Student Other _____

*Include multilateral organizations that deal with a region(s) of the world.

Education: Highest degree attained _____ Year _____ Accreditation and Certificates: _____

III. Sponsor's name (if applicable) _____ Member ID #: _____

IV. Membership Data/Dues

Please choose a membership category below. *Retired?* Call the AGA Membership Department, 1.800.AGA.7211 to find out about our retired membership category.

Full - \$67.50/year • Career professionals performing financial management activities in an operational, administrative and/or supervisory capacity.

Early Career - \$35/year • Practicing professionals who have fewer than six years of financial management experience.

Special Early Career - \$20/year • Full-time students and those in their first year of employment.

Chapter: Washington, DC _____

V. Method of Payment

Check enclosed (make checks payable to AGA)

Charge to my: VISA MasterCard AMEX Discover

Total amount enclosed _____ Card number _____ Expiration date _____

Signature _____

Please send or fax completed application and payment to:

Association of Government Accountants
2200 Mount Vernon Avenue
Alexandria, Virginia, USA 22301-1314

For more information, call 1.800.AGA.7211, fax 1.703.548.9367 or E-mail AGAMEMBERS@AOL.COM

Community Service Corner

by Roger Von Elm

The Washington Chapter is proud to sponsor two career-oriented events over the next few months. First, AGA will participate in American University's Annual Career Expo on March 11, 1998 at AU's Bender Arena from 11:30 am to 4:00 pm. This is a tremendous opportunity for the Chapter to show young aspiring professionals the changes going on in the federal accounting and auditing arena. This program will also provide excellent exposure for AGA and the CGFM program.

Second, the Chapter will sponsor its third annual Small Business Symposium on April 25 and May 2 at the USDA Graduate School Training Facility at L'Enfant Plaza. The symposium, which is co-sponsored by the USDA Graduate School, provides 20 to 25 budding entrepreneurs exposure to experts in the fields of marketing, corporate structure, taxation, accounting, and finance. The symposium, which runs from 8:00 am to 2:00 pm over two Saturdays, sold out in both previous years so be sure to sign up early if you are interested.

Volunteers are needed for both events, so please call Roger Von Elm at (202) 296-2020 for more information.

Advertisements

The Washington Connection accepts advertisements that would be appropriate for our membership, i.e., ads which relate to the financial management profession and which do not conflict with the Association's goals and objectives. Advertisement prices are:

- full page (7" x 9" ad on 8" x 11" page) \$300.00
- half page \$150.00
- quarter page \$75.00

All prices are for one printing in one issue. Advertisement copy may be provided on disk or by fax. Camera ready copy should be provided for most logos and other graphics. If you are interested in advertising in *The Washington Connection*, contact Bob Buchanan or Michael Sciortino by phone or email as listed below:

Bob Buchanan
 Phone: (703) 246-0298
 Email: rbuchanan@anteon.com

Michael Sciortino
 Phone: (703) 633-4954
 Email: michael.sciortino@us.coopers.com

Financial Management Web Pages:

AICPA:	www.aicpa.org
American Accounting Association:	www.rutgers.edu/accounting/raw/aaa
FASB:	www.rutgers.edu:80/accounting/raw/internet
FASAB:	ww.financenet.gov/fasab.htm
IGNET:	ww.sbaonline.sba.gov/ignet
FinanceNet:	www.financenet.gov
Federal Tax Code Search:	www.tns.lcs.mit.edu:80
Fedworld:	www.fedworld.gov/uscode
GASB:	www.financenet.gov
GFOA:	www.financenet.gov/gfoa
House of Representatives:	www.house.gov
IRS Digital Daily:	www.irs.ustreas.gov/prod
Library of Congress:	lcweb.loc.gov/homepage
OMB:	www.qns.com/~ombokc/intro.htm
SEC:	www.sec.gov
Thomas Legislative Search:	thomas.loc.gov

If you know of an additional web site that is useful to financial management professionals, please let us know the address so that we may pass the information on to the membership.

Summary of Luncheon Speaker's Remarks: Karen Cleary Alderman Discusses JFMIP's Direction for the New Millenium

by Paul Filla, Assistant Editor

In her "inaugural address" as Executive Director of the Joint Financial Management Improvement Program, Karen Cleary Alderman recapped the JFMIP charter, in place since 1950, as coordinating central agency activities and policy to improve financial management, conducting special reviews of problems and technologies, and serving as a catalyst for action and clearinghouse. Alderman noted that the JFMIP serves as a forum to build consensus for action.

The direction of JFMIP for the new millennium builds on this tradition. JFMIP will enhance its focus on financial systems and technology to support the accomplishment of key CFO Council goals to improve the quality of financial and performance information, to make and implement policy, management, stewardship, and program decisions. Key CFO strategies include using standardized information, electronic data interchange, and commercially available software and financial transaction services. The private industry's information technology pace is moving faster than that of the government's information technology. Because of this, we want to take advantage of the efficiency the private industry's technologies offer, said Alderman.

Ms Alderman noted that JFMIP has been a principal catalyst in developing and communicating high order financial systems requirements that allow commercial companies to create solutions for government. Systems requirements have been issued for core financial system, as well as seven functional areas such as personnel/payroll, travel, and direct loans. The passage of the 1996 Federal Financial Management Improvement Act. (FFMIA) and OMB Guidance (Circular A-127) have made meeting these baseline requirements a recognized baseline "measure of merit" in assessing the capabilities of federal financial systems. Annual OMB issued reports and the Status of Federal Financial systems show that only about a third of applications meet these baseline standards.

The passage of FFMIA enhanced the role of JFMIP systems requirements and significantly upped the ante on keeping those requirements current. Updates to current requirements documents are required, according to Alderman. Some, including travel and personnel/payroll were issued in the early

1990s. "Over seven, eight, nine years, things have changed. Especially when we're in a world that's reengineering."

Alderman also discussed the JFMIP Program Management Office (PMO), established to develop new processes for certification of software supporting JFMIP systems requirements.



Program Chair, Joe Donlon, thanking JFMIP's Executive Director, Karen Cleary Alderman, for her lunchtime remarks.

development of software supporting JFMIP systems requirements. Alderman cited the goals of the PMO as providing ready access to qualified commercial off-the-shelf software, streamlining the procurement processes, and providing information for users: a consumer report.

The Financial Management Systems Software (FMSS) schedule, the current mandatory schedule for core financial system software and services, is the first target for the reengineered system certification and procurement process. The plan is to separate

the software test and certification process from procurement. JFMIP will serve as a business partner for the government agencies and the private sector vendors, the PMO will certify commercial products as meeting JFMIP system standards, and develop a knowledge base on product capabilities. The mandatory FMSS schedule will be replaced with a nonmandatory indefinite delivery, indefinite quantity task order contract open to all certified products.

Alderman recognized that this is the first of many challenges ahead and that to achieve the conditions for optimum results—standard data elements, standard business practices and benchmarks—the JFMIP will work to bring about consensus with its business partners.

Next month:

Next month's speaker will be Gene L. Dodaro, Assistant Comptroller General, Accounting Information Management Division, General Accounting Office. The luncheon will be on Wednesday, April 1, at 11:30 at the Grand Hyatt. Following the luncheon, we will hold a CPE session focusing on a FASAB update. Also next month we will hold our annual awards meeting on the evening of April 23. Watch next month's newsletter for details.

March and April 1998 Courses at the Inspectors General Auditor Training Institute (IGATI)

March 1998

2-6	Fraud Auditing
2-4	Writing Successful Audit Reports
16-20	Federal Financial Auditing III
23-27	The Audit Process: An Overview for Non-Auditors
3/30-4/3	Auditing in the EDP Environment

April 1998

1-2	Considerations of Fraud in Audits of Federal Financial Statements
7-9	Use of IPAs in Auditing
6-8	Writing Successful Audit Reports
14-15	Making Effective Audit Presentations
20-24	Fraud Auditing
22-23	Advanced Audit Tools and Techniques: Audit Managers

To register for any of these courses or if you have any questions, please call Gale Moore, Registrar, at (703) 805-4501. An SF182, SF1556, other training authorization forms, or personal checks may be sent to Registrar, IGATI, P.O. Box 518, Ft. Belvoir, Virginia 22060 or faxed to (703) 805-4503. All classes are held at 5500 21st St., Ft. Belvoir, Virginia. Special arrangements can be made to have dedicated classes given on-site. Please call for details.



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Membership '98: "20,000 by 2000" and "2,000 by 2000"

By Mike Noble, Membership Director

Last month, Chapter President Bill Anderson and I mailed each of you a letter asking for your help in recruiting new members to the Washington Chapter. Membership application forms were included with the letter. I urge you to get involved—take an active interest in selling the many benefits of AGA to friends, coworkers, and professional acquaintances who share the interests of all members in improving financial management throughout Federal, state, and local governments. The process is simple. Print your name and membership number in the appropriate sections of the membership application. Pass the applications on to prospects (make as many copies as you want). When your prospects join, you receive sponsor credit and are in the running for great prizes!

Top prizes include a 4-day, 3-night vacation at a luxurious resort (airfare and hotel accommodations for two) and a set of top-of-the-line golf clubs (or, for the non-golfer, a weekend stay at a five-star hotel in the winner's home town). Plus, AGA Dollars are earned after the recruitment of two new members. In addition, chapters are also in the running for prizes for highest overall membership growth percentage. This is a win-win-win situation for you, the prospect, and the Washington Chapter.

The latest figures are in. As of December 31, 1997 (the first half of our fiscal year), the Washington Chapter picked up 112 new members and 16 transfers-in; however, we also lost 153 members, most of whom simply did not rejoin. We are now at 1452 members, which is 89.35 percent of our goal of 1,625 for the year. Over the next few months, we expect to see several hundred applications returned from our recent mailing!!!

New Members

We welcome the following new members who joined in November and December:

Abdool S. Akhran, CGFM (Coopers & Lybrand)
 Karen A. Alderman, CGFM (JFMIP)
 Precy S. Arindaeng, CGFM (RFK Stadium)
 Ramon C. Balinas, CGFM (Brown & Co.)
 Eric Bradshaw
 John J. Burns, CGFM
 Richard J. Conoboy
 Roger Elmore
 Dianne Fanning
 Pamela Ferguson
 Daniel Fletcher
 Roscoe L. Higginbotham, CGFM
 Norbert J. Howard, CGFM

Thomas D. Jenkins
 Benjamin Jimenez, CGFM
 Stanley A. Jones, Jr.
 Patricia G. McGriff, CGFM
 Gena P. McNair, CGFM
 John Miraglia
 Mary A. Mohiyuddin (GAO)
 Marsha L. Napper, CGFM (DC Government)
 Abdusalam Omer
 Stephen C. Penyak
 Abdul K. Raja, CGFM
 Carol A. Ries
 Michael J. Riley (USPS)
 Michael J. Rogers
 David G. Sapp, CGFM (USAF)
 Marney Sigler (Coopers & Lybrand)
 Gary M. Solamon
 Max Surikov
 Paul W. Town, CGFM
 Kenneth Vann
 Bekim Veseli (Coopers & Lybrand)
 Douglas W. Webster
 Minnie R. Whitmire, CGFM
 Susan M. Williams, CGFM
 Drusilla A. Yorke
 Kelly Young (Coopers & Lybrand)

In addition, several members of other chapters joined us either by transferring their membership or by electing dual membership:

Richard A. Astor
 Virginia S. Callis, CGFM
 Alana B. Stanfield, CGFM (GAO)

Welcome! We are glad to have you!

Recruitment packages are available at the monthly luncheon meetings, usually on the registration table. They are also available on AGA's Web page at www.agacgfm.org. If you would like me to mail a recruitment package to you or a potential recruit, call me at (202) 622-6410, or e-mail at mike.noble@cfomail.fin.irs.gov.

Annual Dues Renewal Reminder

AGA recently mailed out annual dues renewal notices (along with the CGFM renewal for those individuals who were awarded their certificates on or before December 31, 1995). Please renew your membership and pay your dues by March 31, 1998.

(Continued, next page)

(Membership '98, continued)

AGA Home Page

Have you visited AGA's home page recently? If not, you are in for a surprise! April Jones, AGA's Publications Assistant, has redesigned the site and made it more user friendly. Check it out at www.agacgfm.org.

Social Events

On Friday, March 20th, we have tickets for the Washington Capitals vs. New Jersey Devils hockey game at the new MCI Center. Tickets are \$20.00 each (normally \$40.00) plus it is a give-away night with cooler bags. Only 5 are left!!! Reserve your tickets now by calling the AGA Voice Mail line at (703) 758-4080, option 5, or by calling Mike Noble at (202) 622-6410. Payment must be made in advance by mailing a check to our post office box (address on the front of this newsletter) or by paying Mike Noble at the March luncheon. Game time is 7:00 pm. There is parking in the area or take the Metro to Gallery Place-Chinatown. Come check out the exciting new MCI Center!

Sunday, March 22nd, 2:00 to 5:00 PM, will be AGA's Post St. Patrick's Day celebration at The Dubliner Restaurant & Pub, 520 N. Capitol St., NW (2 blocks from Union Station). There is no set price—drinks and food can be ordered from the regular menu. Please call the AGA Voice Mail line at (703) 758-4080, option 4. The restaurant will reserve seats for the number we have pre-registered.

The Chapter has earned 8,950 points in the chapter recognition program as of December 1997

**March and April 1998 Courses at
The Center for Applied Financial Management**

March 1998

- 3-4 Property, Plant, & Equipment/Stewardship Reporting
- 5-6 Budget Execution Game
- 5-6 Direct Loans and Loan Guarantees
- 10-11 SF 224: Statement of Transactions
- 10-11 Standard General Ledger: Basic
- 12 Reconciling the Statement of Differences
- 16-17 Dollars and Sense
- 18-19 Standard General Ledger: Advanced
- 18-19 Accrual World
- 26-27 SF 1219/SF 1220 Course
- 30-31 Unlocking Key Reports

April 1998

- 7-8 Managerial Cost Accounting
- 8 Fundamentals of Cash Management
- 9 Basic Accounting Concepts
- 9 Certifying Officers: Your Roles & Responsibilities
- 14-15 Dollars and Sense
- 20-21 Federal Asset and Liability Standards
- 22-23 Standard General Ledger: Basic
- 24 Standard General Ledger: Upward/Downward
- 27-28 Implications of Federal Appropriations Law
- 28-30 Survey of Federal Accounting Concepts and Standards

Contact Kimberly Pringle at (202) 874-9560 for more information or fax requests to (202) 874-9629. To register for Center courses, submit an SF-182 to the Registrar, The Center for Applied Financial Management, 1990 K Street N.W., Washington, DC 20227. All courses are held at 1990 K Street location, unless otherwise noted.

**How much do you already know
about the topics covered on
the CGFM examinations?**

New from AGA and the CGFM Program...

Overview & Self-Assessment Course for the CGFM Examinations

The Certified Government Financial Manager (CGFM) Program has created an overview course that your chapter or local group of government financial managers and officers can present in a morning, an afternoon, or an after-work meeting. This is a fast-moving, informative presentation, complete with workbooks for each participant and a self-assessment tool for all three exams. This is a terrific program for every financial manager who wants to do the following:

- Learn how the three required examinations are structured and delivered by computer.
- Gain insights to key concepts and characteristics of each exam.
- Conduct your own assessment of where you stand on your knowledge of government financial management.
- Listen to the emphasis given to topic areas included in the exam.
- Hear questions that others have and take advantage of the dialogue to clarify exam expectations and preparations.
- Understand what to expect and hear "what it's like" from those who have taken a CGFM exam.



**ASSOCIATION of
GOVERNMENT
ACCOUNTANTS**

**The Association for Government
Accountability Professionals**

Please Join Us...

The Association of Government Accountants Capital Region Chapters are now offering the *Overview & Self-Assessment Course for the CGFM Examinations*. W.A. (Bill) Broadus, Jr., CGFM, and Harold I. Steinberg, CGFM, will be presenting the course.

Date: Thursday, March 5, 1998

Time: 1:30 - 4:00 pm

Location: Grand Hyatt Washington, 1000 H Street, NW, Washington, D.C.
(at Metro Center, 11th Street exit)

The course is \$25 and the optional Participant Workbook is \$10 (the workbook includes copy of overheads, related text, self-assessment checklist and study resources guide).

To register call the AGA Washington, D.C. Chapter voice mail, 703-758-4080, option 1.

Biographies of CPE Presenters:



*W. A. Broadus, Jr.,
CGFM, CPA*

W. A. Broadus, Jr., CGFM, CPA

Mr. Broadus heads his own professional corporation and is a consultant in the government and nonprofit area. Prior to that, he was employed for several years with the U.S. General Accounting Office. While with GAO, his responsibilities included the "Government Auditing Standards" and assisting in the passage of the Single Audit Act of 1984. Mr. Broadus was also an adjunct accounting faculty member at the American University for twelve years, where in 1987 he was named the Outstanding Adjunct Faculty Member. Mr. Broadus has been recognized by several states as top instructor. The American Institute of Certified Public Accountants (AICPA) also named him Outstanding Discussion Leader each year from 1990/1991 through 1994/1995.

Mr. Broadus has received numerous other awards including the Comptroller General's Achievement Award in 1985, the Accounting and Financial Management Director's Award for 1987, the Lifetime Achievement Award in Applied Research from the Joint Associations for Financial Management Research in 1987, the GAO Distinguished Service Award, the AGA National Leadership Award, the 1989 AGA Washington Chapter Achievement of the Year Award, and the Virginia Society of CPA's Industry and Government Award ("Broadus Award") in 1993 and the AGA Andy Barr Award. In 1995, he received the VSCPA's member of the Year Award, and the American Accounting Association's Government and Nonprofit Section's Enduring Lifetime Contribution Award. In 1997, he received the AGA's National President's Award.

Mr. Broadus has also served on the following accounting advisory boards: University of Nevada at Las Vegas, Louisiana State University, James Madison University, University of Michigan, University of Oklahoma, American University, and Rutgers University. Mr. Broadus is past member of the Board of Consultants for the AICPA Journal of Accountancy, the Editorial Board of the New Accountant, and the Editorial Review Board of the Practical Accountant. He is also one of the co-authors of the PPC Single Audit Manual. Mr. Broadus is also a member of the AICPA Council, the AGA national Executive Committee and Board of Directors, and the AGA Certified Government Financial Manager Certification Board.



*Harold (Hal) I. Steinberg,
CGFM, CPA*

Harold (Hal) I. Steinberg, CGFM, CPA

Harold (Hal) I. Steinberg was the first Deputy Controller/Acting Controller, Office of Federal Financial Management (OFFM), Office of Management and Budget (OMB). OFFM was established by the Chief Financial Officers (CFO) Act of 1990 to design, organize, and oversee the implementation of programs to improve the Federal government financial management. Hal also was a partner in KPMG Peat Marwick. From 1981 to 1983, Hal was the Associate Director for Management at OMB. Hal has been a driving force in such government financial management programs as the implementation of the CFO Act and federal financial management improvement, the internal control evaluation and improvement program, the Inspector General program, the off-the-shelf standardized accounting software program, the single audit program, the governmental audit peer review program, performance measurement and the process by which governments report service efforts and accomplishments, and the process by which governments report their financial status in order to sell securities.

Hal was a member of the Federal Accounting Standards Advisory Board and directed the task forces that prepared the two Statements of Federal Financial Accounting Concepts: Objectives of Federal Financial Reporting and Entity and Display. Hal has written countless journal articles and such books as Reporting of Service Efforts and Accomplishments, a research report published by the Financial Accounting Standards Board; A Guide to Accounting, Financial Reporting, and Auditing in the Federal Government; and Managing Public Resources. He is a member of the AICPA, served on its Government Accounting and Auditing Committee and Improving Federal Financial Management Task Force; and chaired its Task Force on Improving the Quality of Governmental Audits. Hal is also a member of AGA's Northern Virginia Chapter, serves on the AGA Long Range Planning Committee, is a Special Advisor to the CGFM Professional Certification Board (in which capacity he organized and directed the development of the certification examination), and chaired the AGA Task Force on How to Attract and Retain Financial Management Personnel for the Federal Government. He was the 1991 winner of the Association's Andy Barr Award for outstanding contributions to governmental financial management by a private sector individual. Finally, Hal is a member of the Advisory Board of the Center for Advanced Public Management of the Maxwell School of Citizenship and Public Affairs.

Agency Liaisons

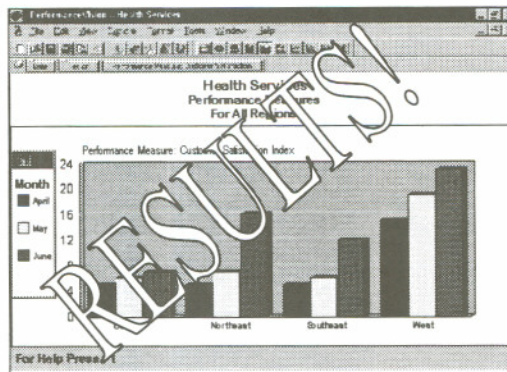
<u>Agency/Organization</u>	<u>Liaison</u>	<u>Phone</u>	<u>Email</u>
AID	Tom Mundell, CGFM	(202) 663-2253	tmundell@usaid.gov
Agriculture	Gary Maupin	(703) 305-2191	gary_maupin@fcs.usda.gov
American Management Systems	Bob Freeman	(703) 227-5622	bob_freeman@mail.amsinc.com
Andersen Consulting	Karen Holmcrans, CGFM	(202) 862-6703	karen.j.holmcrans@ac.com
Arthur Andersen	Raina Rose Tagle	(202) 862-2549	raina.rose.tagle@arthurandersen.com
CDSI	David Fitz	(301) 921-7127	david.fitz@cdsi.com
Center for Applied Financial Mgmt.	Francis "Roger" Elmore	(202) 874-9585	francis.elmore@fms.sprint.com
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Coopers & Lybrand	Andy West, CGFM	(703) 918-3614	andrew.west@us.coopers.com
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Defense	Rick Miskovich, CGFM	(703) 607-5024	rmiskovich@cleveland.dfas.mil
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Education	Eileen Parlow, CGFM	(202) 401-2131	eileen_parlow@ed.gov
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FCC	Jim Swartz, CGFM	(202) 418-1060	jswartz@fcc.gov
Financial Mgmt. Institute	John Edward Murphy, CGFM	(703) 532-9106	johnemurphy@juno.com
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Grant Thornton	Joan Garner	(703) 847-7631	
GSA	Jolene W. Romanyshyn, CGFM	(202) 501-1084	jolene.romanyshyn@gsa.gov
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HUD	Rhea L. Riso	(202) 708-1757 ext. 3763	rhea_l_riso@hud.gov
ICF/Kaiser	Eileen Carpeaux	(703) 934-3408	ecarpeaux@icfkaiser.com
KMPG Peat Marwick	David Gardiner	(202) 974-2096	dgardiner@kpmg.com
Interior	Cis Kuennen, CGFM	(703) 648-5969	ckuennen@usgs.gov
IRS	Mike Noble, CGFM	(202) 273-7113	mike_noble@cfomail.fin.irs.gov
James Martin	Greg Mundell	(301) 457-1212	gmundell@jamesmartin.com
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OPM	Anthony Belliotti, CGFM	(202) 606-4824	belliotti@opm.gov
Oracle Corporation	Wayne Bobby, CGFM	(301) 907-2316	wbobby@us.oracle.com
PeopleSoft	Laura Glass, CGFM	(301) 571-5959	laura_glass@peoplesoft.com
Price Waterhouse	Naina Leo, CGFM	(703) 741-2249	naina_leo@notes.pw.com
State	Mattie Harms, CGFM	(703) 875-5634	harmsm@sa15wpo.us-state.gov
Transportation	Dennis Scott	(202) 366-0294	
USIA	Chuck McAndrew, CGFM	(202) 619-4324	cmcandre@usia.gov
Veterans Affairs	Jack Gartner	(202) 273-5528	jack.gartner@mail.va.gov
World Bank	Caroline Harper, CGFM	(202) 473-6892	charper@worldbank.org

For more information, contact liaison coordinator, Renée Barry at (202) 606-5000 extension 374 or via email at: rbarry@cns.gov

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March 25, 1998
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Keynote Speakers: David J. Barram, Administrator, General Services Administration
 John Koskinen, Assistant to the President and Chair, President's Council on Year 2000 Conversion

Highlight Session: The Future of Federal Financial Systems and JFMIP
 G. Edward DeSeve, Acting Deputy Director for Management, OMB

Presentation of Donald L. Scantlebury Memorial Awards by JFMIP Principals

Morning Concurrent Panel Sessions:

1. Audited Federal Financial Statements: Status Report and Lessons Learned
 Leader: Norwood (Woody) Jackson, Deputy Controller, OMB
 Robert Dacey, Director, Consolidated Audit and Computer Security Issues, GAO
 Patricia Dalton, Deputy Inspector General, Department of Labor
 Ron Longo, Deputy to the CFO for Policy and Planning, Department of the Treasury
2. Going Electronic for the 21st Century
 Leader: R. Schuyler Leshner, Deputy Chief Financial Officer, Department of the Interior
 Jack Radzikowski, Chief, Financial Systems Branch, OMB
 Marty Wagner, Associate Administrator, Office for Governmentwide Policy, GSA
3. Getting Our Most Valuable Resources Ready for the 21st Century
 Leader: Kenneth Bresnahan, Acting Chief Financial Officer, Department of Labor
 Anthony Buzzelli, Mid-Atlantic Area Managing Partner, Deloitte and Touche
 Evelyn White, Deputy Assistant Secretary for Human Resources, HHS

Afternoon Concurrent Panel Sessions:

1. Managerial Cost Accounting—Doing It Right
 Leader: Jeffrey Steinhoff, Director, Planning and Reporting, AIMD, GAO
 Doug Webster, Director, Public Sector Cost Management, Price Waterhouse
 Kenneth Winter, Deputy Chief Financial Officer, NASA
2. Are Agencies on Target with the Implementation of The Results Act?
 Leader: Steven App, Deputy Chief Financial Officer, Department of the Treasury
 Sallyanne Harper, Acting Chief Financial Officer, EPA
 J. Christopher Mihm, Associate Director, General Government Division, GAO
 Walter Groszyk, Jr., GPRA Coordinator, OMB
3. Y2K: A Myth or Reality—Solving the Mystery
 Leader: Mitch Laine, Deputy Chief Financial Officer, Education
 Cynthia Warner, Acting Director, Strategic IT Analysis Division, GSA
 Joel Willemsen, Director, IRM-Resources, Community and Econ Dev, AIMD, GAO

Registration Information

The registration fee is \$100.00 per attendee. Please contact Isabelle Howes, USDA Graduate School to receive a registration form and conference brochure at (202) 314-3471 or fax (202) 479-6801.

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March 1998 and April 1998 Courses at Management Concepts, Incorporated

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2 - 3	Measuring and Improving Performance
2 - 4	Financial and Program Analysis Using Spreadsheets
2 - 5	Budget Execution
9	Implementing the New Financial Statements, OMB 97-01
9 - 11	Competitive Approaches in Government
9 - 12	Budget Formulation
10	Accounting for Property, Plant, and Equipment (SFFAS #6)
10	Accounting for Revenue and Other Financing Sources (SFFAS #7)
11	Supplementary Stewardship Reporting (SFFAS #8)
16 - 17	PPBS: The Defense Planning, Programming, and Budgeting System
16 - 18	The Integrity Act: Management Accountability and Control
16 - 19	Appropriations Law Seminar
19	The Integrity Act: Overview for Federal Managers
23	The Federal Budget Process
23 - 25	Evaluating Automated Financial Systems
24 - 25	Budgeting and Accounting: Making the Connection
26	Reporting Budget Execution: The SF-133
30 - 31	Fundamentals of Defense Working Capital Funds...the Successor to DBOF
30 - Apr. 1	Accounting Procedures in Federal Agencies
30 - Apr. 1	Budget Estimating Using Spreadsheets

April 1998

1 - 2	Management of Defense Working Capital Funds
2 - 3	Writing Effective Budget Justifications
2 - 3	Accounting for Reimbursable Authority
6 - 8	Financial Management for Program Managers
6 - 8	Financial and Program Analysis Using Spreadsheets
6 - 9	Basic Federal Accounting Principles
13 - 15	Analytical Techniques: Tools for Improving Performance
13 - 15	Federal Financial Management Overview
13 - 15	Activity Based Cost Management: Methods and Techniques
13 - 16	Appropriations Law Seminar
16 - 17	Understanding the New Federal Financial Statements
16 - 17	Fees for Services
17	Advanced Appropriations Law
20 - 21	Measuring and Improving Performance
20 - 21	Managerial Cost Accounting in the Federal Government (SFFAS #4)
20 - 22	Financial Management of Working Capital (Revolving) Funds
23	Appropriations Law Update
27	Appropriations Law for Accountable Officers
27 - 28	U.S. Government Standard General Ledger
27 - 29	The Integrity Act: Management Accountability and Control
27 - 30	Budget Analysts Workshop: Budget Formulation, Justification, and Execution
28	The Anti-Deficiency Act
29 - 30	Executing Budgets Within the Law
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- 12-13 Federal Budget Process
- 16-18 Federal Accounting Standards
- 23-26 Introduction to Federal Budgeting
- 24-27 Budget Execution
- 30-4/1 Budgeting and Accounting for Revolving Funds

April 1998

- 1-2 Activity-Based Costing
- 2-3 Accounting for Non-Accountants
- 6-9 Introduction to Federal Accounting
- 8-10 Introduction to Financial Management
- 13-16 Budget Formulation
- 17 Certifying Officers
- 20-21 Performance Measurement: Financial and Program Evaluation
- 22-23 Performance-Based Budgeting
- 22-23 US Government Standard General Ledger
- 24 Reporting Budget Execution: SF-133
- 27-30 Budget Execution

To register for these courses, fax or mail your training form to The National Capital Training Center, Graduate School, USDA, 600 Maryland Avenue, SW., Room 280, Washington, DC 20024-2520, Voice (202) 314-3407, Fax (202) 479-4970. Note: The Graduate School needs instructors to teach accounting courses to federal government employees. Candidates must be able to objectively demonstrate successful training experience in the federal environment and knowledge of the practical application of the subject matter in the work environment. Applicants should have 1 to 5 years professional experience in the subject area. Instructional experience is strongly desired. Must be willing to travel to various locations in the U.S. Send a brief resume to the above address.

Chinese New Year's Dinner Photos



An Invitation to Advancing Government Accountability

By: William J. Anderson, Jr., CGFM, Chair, 1998 PDC Host Committee

AGA's 1998 PDC Host and Technical Committees invite you to the Association's 47th Annual Professional Development Conference and Exposition at the Crystal Gateway Marriott Hotel in Arlington, Virginia from June 21 to 24. The Crystal Gateway Marriott, with its elegant and roomy conference facilities, is conveniently located at the Crystal City Metro stop for easy commuting to and from home or office.

The Host and Technical Committees have put together an outstanding program, including 28 hours of continuing professional education (CPE) with the theme "Advancing Government Accountability."

The tremendous success of past PDCs held in Washington, DC is due, in large part, to the support and commitment of conference attendees. On behalf of the Association, the 1998 PDC Committees request your continued support and commitment by attending this year's conference.

The conference begins on Sunday, June 21, with an afternoon devoted to suites of study covering subjects such as fraud, standards, audit, technology, investment resource planning, personal development, and professional certification. This year's "Welcome Reception," which kicks off the PDC's social activities, starts at 5:00 pm. and is open to participants and their families. The Fabulous "Hubcaps" will entertain us at the reception. Sunday = afternoon CPE + evening rock and roll.

The Opening Ceremony on Monday morning, June 22, is the formal start of the conference, and a "Big Military Musical Salute" is planned. As always, participants can expect the best from this year's keynote speakers, who include: Anthony Williams, CFO of the District of Columbia, who will discuss the challenges he faces managing a city in financial crisis; Ray Lane, CEO of Oracle Corporation; The Honorable Stephen Goldsmith, Mayor of Indianapolis, who has initiated a number of very successful privatization initiatives; Ron Carrier, Ph.D., President of James Madison University; and Marianne Jennings, Ph.D., of Arizona State University, who dazzled everyone last year with her exhilarating discussion of ethics, morality, trust, and government.

In addition to the keynoters, there are a variety of highlight and concurrent sessions that are certain to appeal to all professionals in the government financial management field. These sessions include discussions of the preparation and audit of federal financial statements at the governmentwide and

department levels; first year results of GPRA; update on GASB activities; the balanced budget; performance measurement; and many others. Fields of study will cover accounting, auditing, budgeting, financial management, information technology, and personal development with a special track devoted to early career participants.

On Wednesday, June 24, we will have music, CPE, awards and rock and roll! A farewell military musical production is planned for early morning. Then, back by popular demand are sessions highlighting the profession's Best Practices, which include security on the internet, innovative uses of the intranet, performance measurements for financial managers, automating the budget process, and computer based tools for performance audits, to name a few. The evening Awards Banquet promises to be a night you will not want to miss. The Fabulous "Hubcaps" will entertain us once again.

A family hospitality suite will be open during the day throughout the conference and will be a place for PDC participants' families to meet. The Host Committee suite will be open every night after the last scheduled activity of the day. It will be a

place to meet, exchange ideas, network with friends, and kick back at the end of the day with beverages and snacks. We will also have our popular AGA PDC logo embroidered T-shirts and golf shirts for sale at the conference.

Remember, The Fabulous "Hubcaps" perform on Sunday and Wednesday night. Yes, earn CPE by day, and listen to rock and roll by night, at your 1998 PDC!

Registration is under way and AGA is expecting another sold out crowd. If you register on or before May 8, 1998, the cost is \$575 for AGA members and \$700 for nonmembers. After May 8, the cost increases to \$675 for AGA members and \$800 for nonmembers. See the next page for registration information or register on-line via AGA's web site at <http://www.agacgfm.org>, under "Conferences and Meetings." If you want to stay at the Marriott, accommodations can be made by calling the Crystal Gateway Marriott at (703) 920-3230 or (800) 228-9290. Please request the AGA group rate of \$126 (federal per diem rate, includes tax) when making your reservations. Reservations must be made by May 29, 1998, to take advantage of the group rate.

See you in June for Advancing Government Accountability (AGA).



REGISTRATION FORM

AGA's 47th Annual Professional Development Conference



"Advancing Government Accountability"

June 21-24, 1998 • Crystal Gateway Marriott Hotel • Arlington, VA • 28 CPE Hours

Full Name _____

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☺ Please let us know of any special requests (including dietary): _____

Special Sessions/Events:

Do you plan to attend the Sunday Suites? Yes No If so, which one? _____

Do you plan to attend the Wednesday Awards Banquet? Yes No

Do you plan to take any of the three Courses in Government Financial Management on June 25, 26 and 27, immediately following the PDC? (each day is worth 8 hours of CPE) Yes No (see March TOPICS for details)

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Registration refunds, less a \$25 administrative fee, will be issued on written requests received two weeks prior to the event. To receive a refund, you must have written verification from the National Office Registrar that your cancellation was received within the required time frame. "No Shows" will be charged the full amount. Telephone cancellations will not be accepted. Substitutes will be accepted if authorized in writing by the registrant.



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The Basics of Putting Your Organization on the Internet.....

by Steven C. Neuman, CGFM, CFE (New York Chapter, AGA)

In the late 20th century we have come to know the benefit of a government agency having a telephone hot-line to solicit internal feedback, anonymous tips, suggested audits, inquiries, referrals, and the like. The 21st century will probably require an internet or web "site" as well. The site will not only accept all of the aforementioned communication, but it will provide it in writing with the added benefit of informing the public of the agency's mandate in both written and pictorial detail.

We are quickly approaching the 21st century. The time to prepare is now. The information contained here applies to setting up a web site for your government agency, business, professional organization, and even your local AGA chapter.

For the uninitiated, we must begin with a simple definition of a "site." A site on the internet is a computer file or files maintained on a computer (not necessarily your own) for viewing by those "surfing" (looking through) the "net" (the internet). For the purpose of our discussion, the computer in question is not yours, but that of a provider such as America On-Line (AOL), CompuServe, or Microsoft Network (MSN), who you pay (as little as \$19.95 a month for unlimited access time or less by the hour) to allow you to surf the net and store the files for your site and even store the electronic mail (email) messages sent to you. In addition, one or more of these pages may be enhanced with "hypertext" which are words or pictures that when clicked on with a mouse allow the viewer to:

- jump to another file (this file is either another page on your site or another site altogether);
- download a file to your computer containing documents, software, pictures, etc.;
- send the site owner comments as email messages with or without an attached file;
- send the site owner email constructed on a page of the site formatted as a "form." The viewer is asked to fill out the form on-line, answering specific questions as in a membership application (see <http://members.aol.com/blumenie/applic.htm>).

Each site has a "URL" (address) that is used to reference it (i.e., the New York City Chapter of AGA's address is <http://members.aol.com/blumenie/nycaga.htm>). Although this site has many pages, the URL only accesses the first page. Once you've retrieved the first page, clicking buttons that describe subsequent pages (i.e., homepage, membership application, newsletter, etc.) takes you down the path of other web pages you are interested in.

In hindsight, now that I've actually put it on paper, I guess my definition of a site is not that simple after all. As you can see, an internet site can do quite a lot depending on how you design it. Before we can discuss how to design it, we must have the necessary tools. To put up your site, you must obtain hardware, a provider, and software.

Hardware

Although I would not recommend that you go out and buy the following hardware, if you already have this hardware it will be sufficient to create your site: 486 50mhz computer with 40 megebytes of free space on the hard drive, 8 megabytes of RAM, and a 14,400 bps modem (with a phone line connected of course). With any of the above numbers, bigger is better. I hesitate to recommend a list of hardware you should buy because, at the current rate of technological development, by the time this article is printed this hardware may be outdated or even obsolete. Most would already consider the above hardware obsolete.

Provider

Providers such as AOL, CompuServe, and MSN send out free floppy disks with their offer for free access on a trial basis (AOL offered me 50 hours). If you don't have a disk laying around, pick up a computer magazine at your local news stand that advertises a disk included in its package or contact a provider directly by phone.

Software

Next you must create your site. For this you will need web site publishing software (an HTML editor) or you can have this done by a firm that performs this service for a fee. Some providers will allow you to download this for free. I obtained AOLPRESS from AOL this way. You can also purchase that software (i.e., Frontpage) from your local computer store; or, various sites on the internet allow you to download their "shareware" and ask you to send your registration fee (i.e., Hotdog). You may even already have desktop publishing software on your computer that can also create your web site pages. The files created by the software generally end in ".htm" or ".html". Each works differently, so to create a site follow the instructions/tutorials provided with your software.

To get ideas on how you would like to design your site, check out some of the myriad sites on the internet. You may want to fine tune your site by adding: a counter to identify the number of people who have visited; moving pictures; interactive buttons, and/or, whatever else you decide will enhance it.

(Continued, next page)

(Internet, continued)

Uploading

After you create your pages, check out how they interconnect (“webize” is the term used by AOLPRESS). This creates a map of relationships among all of the files in the directory in which you created your site. Then list all of your page files and the other files referenced by your pages. Remember, each page is a file usually ending in “.htm” or “.html”. In addition, you may have web art displayed on your page. Each of these buttons, icons, pictures, backgrounds, etc., is a file that must also be uploaded (such files may end in .gif, .jpg, .java, etc.). You must “upload” all of these files to properly display your web site. “Uploading” means sending a copy of your files over the phone line to your provider’s computer where they will be stored for retrieval for anyone surfing on the net. On AOL I accomplished this by first typing in the keyword “Myplace” and then following the instructions there to upload one file at a time. Don’t forget to visit your site to make sure all of the files were transferred. You must click on each hypertext item to make sure that each file properly references the others.

Search Engines

Now that your files are available on the net, you must advertise that they’re out there. Those surfing the net use search engines that find subject matter they are interested in. The user enters key words that the search engine matches to the sites that are most closely related. You can add your site’s “URL” (address or file name) by going to any of these search engines (i.e., www.yahoo.com, www.altavista.com, etc.) and selecting “add URL.” The URL of your site is the file name of the first page you want visitors to see. Hopefully, all of your other pages are connected to that page directly or through other pages using hypertext (see paragraph 3 regarding hypertext). It may take a while before your site is added to the search engine because they usually take a look at your site before adding it to their listings. The “meta tag” section of your first page file must contain keywords that most search engines will utilize to reference your site. Therefore, you must carefully choose the words visitors might enter to connect to your site (i.e., try NYCAGA as the search word at yahoo.com to find the New York Chapter’s website URL). See your software instructions or create a meta tag at the following site: <http://vancouver-webpages.com/vwbot/mk-metas.html>.

Links

To further advertise your site, you may want to contact related agencies/organizations or the national office of your local agency/organization and request that they add a hypertext link connection to their site and advertise your URL in their publications. In turn, you should offer to do the same for theirs. You might also consider writing an article explaining how other

members of your profession can put up a site and mention your site’s URL, as I have done here for the New York City Chapter of AGA (<http://members.aol.com/blumenie/nycaga.htm>).

Maintenance

Now that you’ve got everybody going to your site and forwarding information, inquiries, comments, etc., you will soon realize that you have taken on the responsibility of responding to each of them which requires:

- researching, inquiring, or otherwise obtaining adequate information for a response;
- forwarding any information to the appropriate level of your organization or even other offices; and,
- downloading email and following up to ensure that any tips or inquiries were properly dealt with.

Although it would be a loss to miss the tips and other information provided by a hot-line or the internet, it may be downright unethical to solicit this information and not follow through. Depending on your agency’s mandate you may even be held accountable for failing to follow up on tips and inquiries.

And finally, no sooner is your site looking good, working well, and attracting lots of visitors, you will realize some of the information displayed is already obsolete. The contacts have changed, or the prices have gone up. It’s already time to rewrite your web site and maybe even select the unlimited on-line time option from your provider. With no time limit you can spend all the time you want searching for and downloading new shareware to overhaul your site or just add some bells and whistles (literally). You can even add sound to your web pages.

Good luck, and I’ll see you on the internet. Please forward your comments to blumenie@aol.com.

The Washington Chapter will soon be establishing a Chapter web site on the world wide web and is seeking volunteers to help with maintaining the site. If you have the requisite skills and desire, please contact Dan Murrin, director of professional services/research at (202) 327-6356.

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Government Financial Management



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Vincette Goerl, CGFM
President-Elect

Vincette L. Goerl is the Chief Financial Officer (CFO) for the U.S. Customs Service. In this capacity, she has responsibility for the administration, as well as control, of resources totaling almost \$3.0 billion. These resources are comprised of an annual appropriation of approximately \$1.5 billion and various other operating fund sources including user fees, reimbursable services, and permanent /indefinite appropriations. In addition, she is responsible for the collection and accounting of duty and excise taxes in excess of \$423.0 billion. Prior to her appointment as CFO, she was on special assignment to Vice President Gore's National Performance Review (NPR) where she served on the Improving Financial Management Team. At the General Services Administration (GSA), Ms. Goerl served as the Executive Assistant to the GSA CFO, and served as Controller of the Information Resources Management Service. Previously, Ms. Goerl was Deputy Director for the Office of Information Resources Management at the U.S. Environmental Protection Agency, directed the Facilities Management and Services division, and was Director of the Financial Management Division. Ms. Goerl currently serves as the Vice-Chair of the Treasury CFO Council. She is a member of the Board of Trustees for McPherson College and was honored to be the 1995 McPherson College Mohler lecturer. Ms. Goerl is active in several professional organizations. Currently, she is the Immediate Past State President for the Virginia Federation of the Business and Professional Women's Club, Inc. She is also a member of AGA, American Association of Budget and Program Analysts, Senior Executive Association, and Executive Women in Government, among others.

Judy Czarsty, CGFM
Secretary

Judy Czarsty, Manager, Policy and Control Branch in the U.S. General Accounting Office, Financial Management Office, has worked at GAO for twenty-four years. She led GAO's FMFIA reviews of major agencies, and served on the team that established GAO's high risk program and series of reports, and currently reviews GAO's management controls over its financial operations. She is the recipient of numerous awards at the division level and has twice received Division Director awards. In 1981 and again in 1996 she received GAO's Meritorious Service Award. She is married to Steven Czarsty, a professor at Mary Washington College, and has a son, Steven who studies at Clemson University.

Miguel A. Castillo, CGFM, CPA
Treasurer

Miguel A. Castillo, CGFM, CPA, is an audit manager within the Accounting and Information Management Division of the General Accounting Office. In May 1989, he earned his bachelor's of science in business administration from Tulane University in New Orleans. In addition to AGA, he is also a member of the American Institute of Certified Public Accountants and the American Association of Hispanic Certified Public Accountants among several other local charitable and church organizations.

CANDIDATES FOR DIRECTOR POSITIONS:

Warren Cottingham, CGFM, CPA, CISA

Warren Cottingham, CGFM, is a senior financial management consultant with the Center for Applied Financial Management, Department of Treasury. He joined AGA in 1978 and has served the chapter for four years as meetings chairperson, two years as budget director, one year as treasurer, and for the past two years has served as awards chairperson. In addition, he has worked with the AGA PDC Program Committee and moderated sessions at several PDCs. In 1989, he received the AGA Washington, D.C. Chapter President's Award for Distinguished Service. He has an MBA and is a CPA and CISA, as well as CGFM.

Eleanor Long, CGFM, CPA

Eleanor Long is a Senior Manager in the Public Sector Services Group of Ernst & Young LLP. She has been involved in providing audit and consulting services to a wide range of public and private sector entities, including the Internal Revenue

(Continued, next page)

(Candidates, continued)

Service, the Federal Communications Commission, and the Department of Health and Human Services. Prior to rejoining Ernst & Young, Eleanor was an audit manager in the Accounting and Information Management Division of the U.S. General Accounting Office where she participated in the financial statement audits of the Internal Revenue Service—Custodial Operations. Eleanor is a Certified Public Accountant and Certified Government Financial Manager. She is a member of the AICPA, Maryland Association of Certified Public Accountants, and the Association of Government Accountants.

Robert L Buchanan, CGFM

Robert L. Buchanan, CGFM, is business area manager for the civilian agencies consulting practice at Anteon Corporation in Fairfax, Virginia. Previous positions at Anteon include director of federal financial programs. Prior to that he served in a variety of financial and administrative systems management roles during a thirty year career at the U.S. Department of Agriculture. Bob received a B.S. in business administration with a major in accounting from the Pennsylvania State University. He has been editor of the Washington, D.C. Chapter newsletter since 1992.

Simcha Kuritzky, CPA

Mr. Kuritzky is a government accounting specialist for American Management Systems, Inc. (AMS) of Fairfax, Virginia. He provides both systems and accounting support for federal clients of AMS's proprietary Federal Financial System software, specializing in issues concerning the Standard General Ledger and external reports. He is a licensed CPA with the State of Maryland, received his Master's degree in Management Science from the University of Chicago, and his Bachelor's degree in Accounting from the University of Maryland.

Joseph Donlon, CGFM

Joseph Donlon, CGFM, has been a member of AGA's Washington Chapter since 1971. He is a senior manager in the federal government consulting practice of Grant Thornton LLP. Prior to his retirement in September 1995, he was the controller at the Internal Revenue Service. His past AGA Washington Chapter service includes terms as editorial and program director and chapter president. At the national level, he has served as capitol region vice-president, member of the National Executive Committee (two terms), and chairperson of several boards and committees.

***** BALLOT*****

TO ELECT OFFICERS AND DIRECTORS FOR THE WASHINGTON CHAPTER EXECUTIVE COUNCIL, 1998-1999

You may vote for one candidate for each officer position or write in an alternate. All alternates must receive at least 50 votes to be considered.

You may vote for no more than five candidates for Director. Alternates must receive at least 50 votes to be considered. Ballots need to be received by April 10, 1998.

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 Other _____

Warren Cottingham, CGFM, CISA, CPA

Eleanor Long, CGFM, CPA

Robert L. Buchanan, CGFM

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Judy Czarsty, CGFM
 Other _____

Simcha Kuritzky, CPA

Joseph J. Donlon, CGFM

Other _____

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Miguel A. Castillo, CGFM, CPA
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Please place your completed ballot in an envelope and send it to:

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