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President's Message

Nikki Farrell

Hello Members & Friends,

Happy August! We have an exciting, action packed 2019-2020 program year ahead of us. First, a couple takeaways from AGA National's Professional Development Training (PDT):

1. The Bots are coming!!
2. The Yellow Book has been updated.

Bots: what are they and how can they help your organization? In short, think automation of a program or running a macro. Going a little deeper, think artificial intelligence (AI), a program that is automated and learns as it progresses or ages; Amazon's Alexa and Google's Assistant, for example. Now you may think that these concepts are in the far future, especially within government agencies but the federal government is already starting to implement AI within their organizations. So I pose this question to you, how are you preparing for the future within your workforce? Will you be ready?

As for the Yellow Book update, there hasn't been a ton of change but change nonetheless. First and foremost it has a different appearance. (continue on page 2)



President's Message (continued)

Yes, it is still yellow but the printed copy has a larger page size and the layout inside makes it easier to discern what is absolutely required of each standard by placing a border around the text. Independence has been expanded on and the definition of waste and abuse was a big focus. For more information on the Yellow Book update, please visit <https://www.gao.gov/yellowbook/overview>.

Mark your calendars! We would like to welcome you all to the 2019-2020 program year by hosting a social hour at Uno's Pizzeria & Grill on Friday, September 13th. Also, our first dinner meeting of the year will be held at Tessara's on Wednesday, September 18th, where we will hear George Sowa, CEO of the Greater Trenton organization, speak on the upcoming changes and improvements to the downtown and greater Trenton areas. You can register for both events on our website at www.agacgfm.org/trenton.

Make sure to periodically check our website for any additional events or information and if you're not receiving our email blasts but would like to, email agatrentoninfo@agatrenton.com and you will be added to our distribution list! We have fun and exciting community service events planned as well. Please read below for more details.

Wishing you all the best,

Nikki M. Farrell, CICA
Chapter President

CHAPTER LEADERSHIP 2019-2020 PROGRAM YEAR

Chapter President
Nikki Farrell, CICA

NJ Office of the State Auditor
nfarrell@njleg.org

Chapter President-Elect
Jessica Lippincott
NJ Department of Transportation
jessica.lippincott@dot.nj.gov

Immediate Past President
Robert Rizzo,
NJ Office of the State Auditor
rrizzo@njleg.org

Secretary
Michelle C. Blatt
NJ Office of the State Comptroller
michelle.blatt@outlook.com

Chapter Treasurer
David Illuminate
NJ Office of the State Auditor
dilluminate@njleg.org

Education
Jessica Lippincott
NJ Department of Transportation
jessica.lippincott@dot.nj.gov

National Council of Chapters Representative
Kiersten Marie Kokotajlo, CFE, CICA,

NJ Office of the State Auditor
kkokotajlo@njleg.org

Programs
Meghan K. Ellis
NJ Office of the State Auditor
mkellis59@gmail.com

Administration
Meghan K. Ellis
NJ Office of the State Auditor
mkellis59@gmail.com

Nominations
Robert Rizzo,
NJ Office of the State Auditor
rrizzo@njleg.org

Webmaster
Brian Larkin
NJ Office of the State Auditor
blarkin@njleg.org

Upcoming Events**Webinar - Communications (2 CPEs)**

Date: September 11, 2019

Location: Office of the State Comptroller,
12th Fl Conference Room

Time: 2:00pm-3:50pm

AGA Happy Hour

Date: September 13, 2019

Location: Uno's Pizzeria Bar & Grill,
225 Sloan Avenue, Hamilton, NJ

Time: 4:30pm-6:00pm

Drink specials from 4:00pm-7:00pm.

Appetizers to be provided by AGA Trenton
Chapter.**September Dinner Meeting**

Guest Speaker: George Sowa

Date: September 18, 2019

Location: Tessara Restaurant, 812 NJ-33,
Hamilton, NJ 08619Time: Social Hour begins at 5:30pm; Dinner
and presentation to follow.**PCDI's CitySeek 2019 (Early Bird Pricing
ends September 1, 2019)**

Date: September 28, 2019

Location: Havana Restaurant & Bar,
New Hope, PA

Time: 12:00pm-6:00pm

TASK Volunteer Day

Date: October 14, 2019

Location: Trenton Area Soup Kitchen, 72
Escher Street, Trenton, NJ

Please join us in serving our local community at TASK on October 14th. This is a government holiday so no need for most of our members to take off! Spots are limited so if you are interested please register ASAP as we will not be accepting any registrations after September 20, 2019.

2019 AGA Fall Seminar

Date: October 25, 2019

Location: Mercer County Community
College, Conference Center**PCDI's Meadows Miler Fun Run - Early
Registration(Early Bird Pricing ends
August 31, 2019)**

Date: November 2, 2019

Location: Rosedale Park,
Pennington, NJ

Time: 9:00am-12:00pm

Meet the Speaker

September 18, 2019**George Sowa****Founding CEO of Greater Trenton**

George Sowa, whose family history in Trenton dates back over 100 years, brings a successful 30+ year career in real estate development to his role as founding CEO of Greater Trenton. For the past 18 years, he was with Brandywine Realty Trust, one of the nation's largest publicly traded, full-service, real estate companies. Most recently, he served as Brandywine's executive vice president and senior managing director and was responsible for overseeing all aspects of the company's New Jersey and Delaware operations and development. He has substantial experience in urban development, and in 2014 led Brandywine's selection by Campbell Soup Company to be the developer of the Camden Gateway District - a transformative 1.5 million square foot, mixed-use project for that city. As a result, Mr. Sowa played a key role in Subaru's selection of Camden as the site for its \$118 million North American headquarters.

Prior to joining Brandywine, Mr. Sowa was director of development for Keating Development Company and was also director of development and operations for Linpro/LCOR. He currently serves on the National Board and Executive Committee of the Commercial Real Estate Development Association (NAIOP), and is past President of NAIOP's New Jersey chapter. He is also Chairman of the Board of the Chamber of Commerce of Southern New Jersey.

A native to Trenton, New Jersey, Mr. Sowa holds a B.S. Degree from Cornell University.

Members' Spotlight

Here are the latest happenings from our fellow members:



Top: Kiersten Kokotajlo, Ernie Almonte (AGA National President), Nikki Farrell, and Meghan Ellis are all smiles at PDT 2019.

Bottom: All star crew representing AGA Trenton at PDT 2019!



Second from the right is AGA Trenton's very own Meghan Ellis, one of the scholarship awardees of the 2019 Young Professional PDT Scholarship. Congratulations Meghan!



Kiersten Kokotajlo accepting the Chapter Accountability and Transparency Award for AGA Trenton Chapter!

AGA Training Scholarships and CGFM Certification

This year, AGA will award:

National Collegiate Leadership Program: Provides full-time college students the opportunity to attend National Leadership Training (NLT) or Professional Development Training (PDT). Deadline to apply for 2020 is November 8, 2019. Application will be posted three months prior to the deadline.

Young Professionals PDT Scholarship: AGA annually selects up to five young professionals to attend AGA's Professional Development Training (PDT). Deadline to apply for YP PDT 2020 is TBA.



What is CGFM?

Certified Government Financial Manager (CGFM) is a professional certification awarded by AGA, demonstrating competency in governmental accounting, auditing, financial reporting, internal controls and budgeting at the federal, state and local levels.

CGFM is a respected credential that recognizes the specialized knowledge and experience needed to be an effective government financial manager.

Being a CGFM allows you to expand your career opportunities and distinguishes you from others in your field.

To earn the CGFM, you must fill out an online application and meet the following requirements:

- * Ethics - read and agree to abide by AGA's Code of Ethics
- * Education - have a bachelor's degree in any subject area from an accredited U.S. college or university
- * Examinations - pass three comprehensive CGFM examinations
- * Experience - have at least two years of professional-level experience in government financial management.

Thank You To Our Sponsors!



AGA TRENTON CHAPTER Member Recruitment

As treasured members, we can influence the future of AGA by sharing our experiences with peers, colleagues, and others in our organizations with any interest in government financial management. Membership in AGA has many benefits, including education and networking opportunities, awards and scholarship programs, discounts for training, exclusive CPE opportunities and access to our resources. Members join a local chapter through which they gain additional networking, leadership and education experience. Start recruiting today.

Provide the following information to our prospective members:

- Online application via website below:
<https://www.agacgfm.org/Membership.aspx>
 - E-mail - agamembers@agacgfm.org
- Telephone – (800)-AGA-7211 or (703)-684-693

Statement of Financial Position Period Ending 7/31/2019

ASSETS	
Cash (BOA)-Savings	\$12,185.37
Cash(BOA) Checking	\$16,142.12
Accts. Rec. Symp/mtg/Sem	\$0.00
PrePaid Expenses	\$1,231.56
TOTAL ASSETS	\$29,559.05
LIABILITIES AND EQUITY	
Accounts Payable	\$0.00
Deferred Income	\$250.00
Fund Balance	\$29,309.05
TOTAL LIABILITIES & EQUITY	\$29,559.05

CHAPTER DIRECTORS 2019-2020 PROGRAM YEAR

Chapter President - Nikki Farrell
 Chapter President-Elect - Jessica Lippincott
 Immediate Past President - Robert Rizzo
 Secretary - Michelle C. Blatt
 National Council of Chapters Representative - Kiersten Marie Kokotajlo
 Chapter Treasurer - David M. Illuminate Jr.
 Accountability Outreach - Kiersten Marie Kokotajlo
 CGFM/Professional Certification - Margarita Stanislavskaya
 Community Service - Christopher J. Fucello & Stephanie Rybak
 Young Professionals - Taylor V. Leavy
 Education - Jessica Lippincott
 Audio Conferences - Thalia I. Treby & Michelle C. Blatt
 Membership - Kiersten Marie Kokotajlo
 Meetings & Events - Rene Gervasoni & Michael J. Salberta
 Awards - Rene Gervasoni & Meghan K. Ellis
 Administration & Programs - Meghan K. Ellis
 Chapter Historian - Rose M. Todaro
 Budget & Finance - David M. Illuminate Jr.
 Budget - Amanda Ireland
 Bylaws & Procedures - David J. Kaschak,
 CGFM Chapter Recognition - Brian Larkin, CIA
 Newsletter Editor - Marie E. Samson
 Nominations - Robert Rizzo
 Sponsorships - Guy L. Tassi
 Paul Vidunas Coordinator - Jennifer Dougherty
 Technical PDT/Seminars - Christine S. Brennan
 Webmaster - Brian Larkin
 Fall Seminar – Co-chairs: Robert Rizzo/Jessica Lippincott/Nikki Farrell + Fall Seminar Committee
 includes but not limited to Rene Gervasoni, Mike Salberta, and Stephanie Rybak
 Spring Symposium – Co-chairs: Nikki Farrell/Christy Brennan + Spring Symposium Committee
 includes but not limited to Meghan Ellis and Mike Salberta

Contact Us



By mail: ***AGA-Trenton PO Box 536 Trenton, NJ 08604***
 E-mail: ***agatrentoninfo@agatrenton.com***
 Facebook: ***<https://www.facebook.com/AGATrentonNJ>***
 LinkedIn: ***<https://www.linkedin.com/company/trenton-aga>***
 Website: ***<https://www.agacgfm.org/trenton>***

