

**WASHINGTON CHAPTER  
LUNCHEON MEETING**

**THURSDAY, OCTOBER 5, 1995**

Grand Hyatt Hotel  
1000 H Street, NW  
(At Metro Center - 11th Street Exit)

**Social: 11:30 - Luncheon: 12:00 Noon**

**Cost:**

Members \$17.00; Nonmembers \$22.00  
Members Annual Subscription Package,  
October through May, \$120.00

**New Members - your first luncheon meeting is free!**

Please make reservations  
Call (703) 758-4080 by  
Tuesday October 3, 1995

Request sign language interpreter  
by Monday, October 2, 1995

scholarships and fellowships over the years, including a Carnegie Scholarship and a Touche Ross Fellowship. Her publications include Selected Readings in Governmental and Nonprofit Accounting and Auditing and Accounting and Auditing Update Workshop, both for the AICPA. In 1982 she was awarded by the National Association of Accountants for her paper, Decision Support Systems.

Congressman Steven Horn chairs the Subcommittee which Ms. Young serves. Throughout the summer, Mr. Horn has been holding hearings on a variety of topics related to financial management, especially including an update on implementation of the CFO Act and the Government Management Reform Act. Ms. Young will report on the results of the hearings and relate the Committee's impressions of the condition of federal financial management.

The November luncheon meeting will be a joint meeting with the Institute of Internal Auditors. The speaker will be Valerie Lau, Inspector General, U.S. Department of Treasury.

Date: November 9, 1995

Time: 11:30 a.m. Social; Lunch at 12:00 Noon

This joint meeting will be held at the National Press Club.

**LUNCHEON SPEAKER**

**ANNA GOWANS YOUNG**  
Professional Staff Member  
House Committee on Government Reform and Oversight

**M**s. Anna Gowans Young is Professional Staff Member, House Committee on Government Reform and Oversight, Subcommittee on Government Management, Information and Technology, where, since 1994 she has been responsible for CFO Act implementation and oversight. Previously she was Director of Education and Professional Development at the National Society of Public Accountants. From 1990 to 1993 she served as Technical Manager, American Institute of Certified Public Accountants (AICPA). During the period of 1985 through 1989 Ms. Young was Senior Auditor at the Corporation for Public Broadcasting. Earlier Ms. Young chaired the English Department, Iranzamin, Tehran International School, in Tehran, Iran and was a Research Assistant and Teaching Fellow at the University of Houston in Houston, Texas.

Ms. Young earned an M.A. in English Literature and Mandarin from the University of Edinburgh, Scotland; a post graduate Secondary School Teaching Certificate in English, from the Moray House College of Education, Edinburgh; and an M.B.A. from the University of Houston. She was awarded numerous

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## PRESIDENT'S MESSAGE .....



**Evelyn Brown, President**

**I**n consonance with our emphasis on professional development, our priorities for the 1995/1996 program year include the expansion of activities related to the Certified Government Financial Manager (CGFM) Program, as well as education and training.

Thanks to the ingenuity and resourcefulness of the Director of Certification, Carol Codori, and our Chapter CGFM Coordinator, William Anderson, we had the pleasure of meeting the members of the AGA Professional Certification Board. At our last luncheon meeting, we learned first-hand about the importance of the CGFM Program. The Board members are:

**Jeffrey C. Steinhoff**, CGFM, CPA, Chair  
U.S. General Accounting Office

**Charles L. Harrison**, CGFM, CPA, Vice Chair  
State of Tennessee

**William A. Broadus**, CGFM, CPA  
W. A. Broadus, Jr., CPA, PC

**Martin Ives**, CGFM, CPA  
Federal Accounting Standards Advisory Board  
New York University, Pace University

**Sam M. McCall**, CGFM, CPA  
State of Florida

**Virginia B. Robinson**, CGFM, CPA  
Joint Financial Management Improvement Program

**Pete Rose**, CGFM, CPA  
City of Upper Arlington, Ohio

After hearing about the content of the examination being developed, I agree that it is in our best interest to encourage members and other colleagues to apply for certification before the requirement to pass the examination is instituted.

The training attitude of successful organizations is to *invest* in the training of employees. The return on the investment can be tremendous. Many of organizations use Individual Development Plans (IDPs). Have they been deployed in your agency? I think they are great. We have an annual Chapter education and training plan that is well underway. We think it will be useful in the implementation of IDPs and other vehicles to enhance professional development. Over the coming months we will be working in cooperation with other professional organizations to meet the needs of our diverse constituency. We plan to work with academics as well. We will be providing updates in the coming months on that segment of our education and training calendar.

I like to pay attention to private sector companies while acknowledging and recognizing that government is a different entity. Successful companies spend at least five percent of the payroll budget on training each year. In talking with public accounting firms and consultants, we learn that it is not uncommon to spend between five and seven percent of the personnel budget on training and education. Perhaps we can strive to emulate private sector organizations in this important respect.

I especially like the national office emphasis and challenges established for us this year. I am so pleased to see that at the top of the list of national priorities is the CGFM program and education and training. Education and training have long been successful traditions in our Chapter. I am pleased to report to you that our Education Director, Daniel Murrin, has developed an exceptional education program, and our National Executive Committee (NEC) representative, Doris Chew, is already working with Dan on our first training event.

In addition to a tremendous monthly program of educational events developed by Program Chair Russell Morris, our education calendar includes such topics as:

- Government and EDP Auditing Update
- Doing More With Less - Workshops and Best Practices
- Update on Appropriation Laws
- Improving Federal Systems
- Accessing the Internet

While we think we are off to a good start, we are always open to your suggestions for a continuous program of improvement in service to meet the diverse needs of our members and colleagues.

*Evelyn Brown, CGFM*

MEMBERSHIP '96 - A "GRAND" YEAR

Recognizing that membership is the lifeblood of AGA, National President Virginia Brizendine has established an aggressive goal of 1,000 net growth in membership in 1996. To meet this challenge, the National Membership Committee has developed a multi-year, multifaceted, value-added program encompassing exciting and new marketing and incentive programs. The national program, titled "MEMBERSHIP '96 - A "Grand" Year," includes, (1) aggressive marketing programs that capitalize on AGA's programs, such as the CGFM program and the Vision 2000 Organization Membership Program, and (2) creative incentive programs, such as fishbowl drawings for a seven-day vacation for two.

The major new incentive in AGA's national program include:

- (1) Recognition by listing sponsor's name in Topics;
- (2) Fishbowl drawing for a seven day vacation for two (airfare and first-class hotel accommodations) at the member's choice of (a) Hawaii; Alaska; Washington, DC; or San Juan, Puerto Rico, or (b) registration, airfare and hotel accommodations for the PDC in Phoenix, Arizona, in 1997. For each member recruited between May 1, 1995 and April 30, 1996, the sponsor's name (AGA member) will be placed in the fishbowl for the drawing;
- (3) Each new member's name will also be placed in a separate fishbowl drawing for a seven-day vacation with the same choices as listed above;
- (4) With the recruitment of three new members (full or associate) as a minimum, an AGA sponsor will earn 15 AGA dollars per member recruited, to be spent on any AGA product, service, registration fee, or membership dues for any AGA nationally sponsored event;
- (5) The continuation of the chapter recognition program membership awards to be presented at the 1996 PDC in Little Rock, including a new award for chapters with the greatest percentage growth (by chapter size groups A through F); and
- (6) Early Careers Subcommittee major effort and incentive program.

See a listing of the Washington Chapter new members on page 5

This year, as part of our Chapter's marketing efforts, your Membership Committee challenged the Chapter's officers and directors to recruit at least three new members, and we also will be challenging you to recruit new members. We are actively working on member retention and marketing our outstanding programs to non-AGA members, in the Washington metropolitan area, through personal letters and contacts. The Committee also strongly encourages non-CGFM Chapter members to get in on the ground floor of the CGFM program before the grandfathering period ends on June 30, 1996, and we urge you to apply for the CGFM certification today.

As the National Membership Committee and our Committee implements the most aggressive membership marketing plan in the history of AGA, we are truly going to have a "GRAND" year.

*Eva J. Williams, CGFM, Director for Membership*

MEMBER NEWS

Congratulations to **Lydia Moschkin**, the Chapter's Member Services Director, on her promotion to the Senior Executive Service as Assistant Deputy Director for General Accounting at the Defense Finance and Accounting Service.

We extend best wishes to **Charles Kent**, Accounting Officer at the Department of Transportation, National Highway Traffic Safety Administration, who will retire September 29.

And we wish the best to **Joe Donlon**, a very active AGA member, who retired as Controller and Director, Financial Management Division, at the Internal Revenue Service and is now with Grant Thornton LLP.

PROMPT REPORTING EQUALS POINTS

One of the ways that AGA measures the accomplishments of its chapters is through operation of a Chapter Recognition Program. Through this program, chapters are awarded points for conducting professional activities such as educational events and monthly membership meetings with speakers. We accumulate points for performing community service activities, publishing a newsletter, and numerous other professional activities. The Recognition Program is a way of assessing the health of each chapter, and the points our Chapter accumulates could represent a monetary award for the Chapter.

Professional activities performed by any of our committees, or by any of our members, can count toward the recognition if we know about it. Submitting information about the event in time to meet our 10th-of-the-month deadline equals points for our Chapter. So, continue to support and participate in efforts that will bring recognition to the D.C. Chapter and report your activities to Geri Beard, Director of Administration. I would like to extend a special thanks to Daniel Murrin for submitting the education plan, not only promptly, but early.

You may fax a copy of your report describing activities to be included in the monthly Chapter recognition report to Geri Beard on (202) 512-4516. REMEMBER, THE DEADLINE IS THE 10TH OF EACH MONTH, SO FAX EARLY!

Our Chapter has earned 1,695 points in the Chapter Recognition Program through the month of August 1995.

Geraldine Beard, Director of Administration

NEWSLETTER IMPROVEMENTS

We would like to follow up on comments for improvement that were provided through the membership survey last spring.

- A few people said they have received the newsletter just the day before the meeting. Our objective is to have each issue in the hands of members at least a full week before the next luncheon meeting. If you receive this newsletter after Thursday, September 28, 1995, please let us know through an email to aganewsltr@aol.com or a voice mail message on (703) 246-0808.
One person voiced a need to include more technical articles. We agree and would appreciate contributions from any of our members in the form of original articles or articles from other publications that we could reprint.

NOTE ON SEPTEMBER LUNCHEON SPEAKER'S REMARKS

The Chapter's September luncheon meeting, which featured John A. Koskinen, Deputy Director for Management, Office of Management and Budget, was held later in the month than normal, and a few days after our October newsletter cutoff. Therefore, we will report on Mr. Koskinen's presentation in the November edition.

October - November 1995 Courses at The Center for Applied Financial Management

Table with 2 columns: October 1995 and November 1995. October 1995: 24 - 26 Standard General Ledger (SGL). November 1995: 13 - 14 Appropriations Law, 15 - 17 Standard General Ledger (SGL).

To register for CENTER courses, submit an SF-182 to the Registrar, The Center for Applied Financial Management, 1411 K Street, NW, Room 1100, Washington, DC 20005. All classes are held at 1411 K Street, NW 11th floor, unless otherwise noted. For information, call (202) 874-9560.

WELCOME TO OUR NEW MEMBERS .....

Karen Baczynski	American Management Systems
Harry Barschdorf	American Management Systems
Zipor Brown	American Management Systems
Mari Boyd	U.S. Customs Service
Richard Bissonette	American Management Systems
George Buzby	Department of Treasury
David Caines	Food and Drug Administration
Julie Callahan	National Aeronautics and Space Administration
Hilbert Christensen	Department of Defense
James Cleven	U.S. Army
Arlene Crank	Department of Labor
Carol Cribbs	Department of Justice
Doreen Davis	James Martin Government Consulting
Cathryn Donchatz	Financial Management Service
Juanita Freeburger	Coopers & Lybrand
Robert Freeman	American Management Systems
Philip Giza	National Archives
Patricia Glover	Administrative Office of the U.S. Courts
Alexander Hamilton	Department of State
Mary Lynne Hays	Grant Thornton
Thuy Ho	Federal Emergency Management Agency
Pamela Hogan	KPMG Peat Marwick
Robert Hunter	National Institutes of Health
Floyd Jones, Jr.	Department of Labor
Mark Lorenzo	Department of Commerce
Laura Mackenzie	Department of Agriculture
Kim Marzewski	Department of Energy
Patrick McCray	Department of Agriculture
James Murphy	Environmental Protection Agency
Thomas Nicklas	American Management Systems
Beth Palmer	American Management Systems
Cynthia Rheume	National Performance Review
Donna Ryan	American Management Systems
Thomas Sharratt	Department of Agriculture
Maureen Sheehy	Naval Audit Service
Tony Spires	Student
Bruce Thomas	Department of Veterans Affairs
Earl Thompson, Jr.	Department of Agriculture
James Tyler, Jr.	Department of Treasury
Bernard A. Wallace, Jr.	Financial Management Service
William Wood	
George Willie	Beret Smith and Company
Suzanne Wilt	American Management Systems
Kyong Yu	KPMG Peat Marwick

## PERFORMANCE MEASUREMENT AT DOJ

**M**easuring program performance has received renewed emphasis in recent years. In May 1993, the United States Attorney General ordered that a Department of Justice (DOJ) Performance Measurement System be designed and implemented. In July 1993, the Congress unanimously passed the "Government Performance and Results Act" (GPRA) which the President signed into law that August. GPRA requires that Federal agencies prepare five-year strategic plans and annual program performance plans and reports.

In April 1995, DOJ's Justice Management Division, Management and Planning Staff, published a DOJ manager's handbook on developing useful performance indicators, entitled "Managing for Results." The Handbook offers guidance on crafting meaningful performance indicators as required by the GPRA. It answers the question of "why" developing indicators is important and suggests concrete steps for doing so. The Handbook emphasizes what performance indicators will and will not tell managers and others about program performance. And, in response to the requests of many Justice managers, it provides several Justice-specific examples, including selected indicators from the 1996 component budget submissions.

While this handbook should be useful to managers in understanding the requirement to integrate performance information into component budget submissions, it is not a set of instructions for completing those submissions. Separate budget instructions for this purpose are issued by the Justice Management Division's Budget Staff.

One of the primary purposes of the Government Performance and Results Act (GPRA) is to stimulate communication—communication about program goals, progress, obstacles, and results—among staff, managers, executives, the public, and Congress. The strategic planning, performance measurement, and performance reporting activities required under the GPRA all support better, more useful, and more effective communication about the results of government. The handbook includes a section entitled, "Ten Steps to Developing Useful Performance Indicators. This section gives specific guidance on how to develop useful performance indicators for a program and is summarized as follows:

1. Establish a working group for each program. The working group should be chaired by a program manager, include a variety of people familiar with the operation of the program, and the working group should be responsible for completing the following steps.
2. Identify the program's fundamental purpose. Be sure it supports and is compatible with the component's mission and general goals. This will assist you in answering the question, "what is successful performance?" for your program.
3. Identify and plot the program's logical progression (or continuum) of performance, using the Program Logic Diagram (included in the handbook's Appendix B), and the definitions (also included in the handbook).
4. Then, identify the specific performance indicators that will be used to measure progress at the different stages along the performance continuum (a Performance Indicator Inventory Worksheet is provided at Appendix C). Be sure to identify a sufficient number of indicators to fully describe the program's accomplishments in key strategic areas. Identify which performance information is likely to be useful to different audiences, including program managers, the Department, the Office of Management and Budget (OMB), and Congress.
5. Inventory the program's current performance-related data and its past and current performance measurement activities. Identify any new data sources and data collection procedures needed to obtain data for each performance indicator. This includes development of new data collection instruments, such as customer questionnaires, and determination of the frequency of data collection and reporting. For example, some information may be collected quarterly or monthly, while other data are collected only annually. (A Performance Indicator Checklist is in Appendix D). This exercise should also include consideration of the validity and reliability of the data and the quality control measures that exist or that need to be created to ensure the integrity of the data. GPRA requires that agencies provide some assurance of the validity of the data being reported. While the Department is not requiring that components submit this information yet, it will be required in the future.
6. Identify the ways in which each indicator should be broken out and analyzed. Disaggregation of indicators is important to provide program personnel and other audiences more useful information about the conditions under which the program seems to work well, compared to those where it does not. It is also fairer to those program managers who have more difficult

*(Continued on next page)*

# UPDATE

on  
ACCOUNTING  
and  
AUDITING

November 27-28, 1995

George Washington University  
Cloyd Heck Marvin Center  
Third Floor Ballroom  
800 21st Street NW  
Washington, DC

*sponsored by*

Association of Government Accountants  
Washington, DC Chapter

DC Institute of Certified Public Accountants  
Government Accounting and Auditing Committee

Beta Alpha Psi  
George Washington University

Near Foggy Bottom Metro Stop – Blue or Orange line

Registration fee

AGA or DCICPA members: \$125 for one day, \$200 for both days      Nonmembers: \$150 for one day, \$250 for both days  
BAP members: free registration for sessions, no lunches are provided

## November 27, 1995

8:00 am to 4:00 pm  
7 hours CPE

### The New Federal Accounting Standards

- 8:00 am *Introduction and Overview*
- 8:15 am *Reporting Objectives*
- 8:30 am *Entity and Display*
- 9:15 am *Managerial Cost Accounting*
- 10:00 am *Revenue*
- 10:45 am *Selected Assets and Liabilities*  
*Direct Loans and Loan Guarantees*  
*Inventory and Related Property*
- 12:00 pm *Lunch is served*
- 1:00 pm *Property, Plant and Equipment*
- 2:00 pm  
*Supplementary Stewardship Reporting*
- 3:00 pm *Liabilities*
- 3:45 pm *Issues and Implementation*

## November 28, 1995

8:00 am to 4:00 pm  
7 hours CPE

- 8:00 am *Auditing Internal Controls--  
What Do We Really Want?*
- 9:00 am *Financial Statement Auditing*
- 10:00 am *Performance Measure Auditing*
- 11:00 am *Fraud Auditing*
- 12:00 pm *Lunch is served*
- 1:00 pm *EDP Auditing (3 hours)*

### For Registration Form or Questions:

Call Doris Chew  
(202) 512-9201

or Fax to (202) 512-9593





(Continued from previous page)

conditions under which to produce results. Averaging performance results in a complex program can mask important differences and some of the reasons for them. For instance, it will probably be necessary to break out indicators related to cases (whether investigated or prosecuted) by categories of importance and difficulty. Other important breakouts might include: customer demographic characteristics; geographical locations; different organizational units, such as field offices; customer or situational characteristics that cause differences in the degree of difficulty in serving different kinds of customers; and type of activities or procedures that are being used to deliver the service.

7. Set target levels of performance for each performance indicator, based on actual levels of performance achieved in the past (if available), and a consideration of resources that will be available and other factors that may affect the level of performance that is achievable. Benchmarking against levels of performance achieved by other, high-performing organizations engaged in similar work may also be a good way to set targets. If an indicator is new and past or trend data are not yet available to help set targets, be sure to note this and establish a plan and schedule for collecting the necessary data.
8. Provide for the ongoing identification of factors that may affect the level of performance, in preparation for reporting on actual levels of performance achieved, and reasons for significantly exceeding or missing the target, should that occur.
9. Test the indicators and make revisions as needed to improve the indicators, breakouts, data sources, data validity, or other areas of the performance monitoring system.
10. **USE THE DATA!** Incorporate performance information into your standard management practices—thoughtfully disaggregated data in particular can be helpful in determining where additional attention is warranted. Report on your program's performance data to your supervisors and program staff whenever you have the opportunity. Be sure your employees understand the importance of the data and take the time to ensure the data's integrity.

Summarized by Bob Buchanan, CGFM, Editor

## **OGDEN** PROFESSIONAL SERVICES

### Federal Government Systems Accountants

OGDEN Professional Services, a subsidiary of OGDEN Services Corporation, a leader in providing technical services to federal and commercial clients, has immediate career openings for individuals with 6 years experience, and working knowledge of:

- JFMIP Core Requirements
- OMB financial systems policy and FASAB issuances
- U.S. Standard General Ledger
- Commercial Off-the-Shelf Accounting Packages

A degree is required; CGFM and/or CPA preferred; advanced degree a plus.

OGDEN offers a competitive salary and benefits package, including a 401(k) and pleasant working conditions. Candidates are invited to mail or fax resumes to:

OGDEN Professional Services  
3211 Jermantown Road  
P.O. Box 10107  
M/S 775 Attn: RLB  
Fairfax, VA 22030

Fax (703) 246-0294

## INTERNET UPDATE .....

If you have access to the Internet you can subscribe to the list, <accounting@financenet.gov>; you are encouraged to visit the FinanceNet Web site posting a host of Internet reference sites for the accounting profession. All FinanceNet Web pages are updated daily. The appended references can be found on the FinanceNet Web page, <http://pula.financenet.gov:80/wwwlib1.htm>. The references are replicated below for your convenience.

President's FY 96 Federal Budget  
[gopher://gopher.esa.doc.gov/11/BudgetFY96](http://gopher.esa.doc.gov/11/BudgetFY96)

American Accounting Association  
<http://anet.scu.edu.au/raw/aaa/aaa.htm>

AICPA at Rutgers  
<http://www.rutgers.edu/Accounting/raw/aicpa/home.htm>

Accounting and Finance HotList  
<http://www.ism.net:80/~rvaught/acct.html>

Accountant's Home Page  
<http://www.servtech.com/re/acct.html>

American Accounting Association Newsletter  
<http://anet.scu.edu.au/anet/lists/aaatc-1/>

Accountant's Hot List  
<http://mail.eskimo.com/~pretzl/gallery.html>

Bisk CPA Review  
<http://www.bisk.com/>

Accounting Home Page at SBD Corp  
<http://www.accounting.org/>

Accounting System Selector Page  
<http://www.excelco.com/>

More Accounting Resources  
<http://www.lib.lsu.edu/bus/account.html>

Washington Accountants Network  
<http://www.eskimo.com/~earl/>

Accountants' Web Page  
<http://www.eskimo.com/~pretzl/accweb.html>

USC Accounting Gopher  
[gopher://cwis.usc.edu:70/11/University\\_Information/](http://gopher.cwis.usc.edu:70/11/University_Information/)

Business\_Administration/Research  
Available CPE Courses for Accountants  
<http://www.metronet.com/cpe-loc>

Univ of San Diego Accounting Society  
<http://pwa.acusd.edu/~bay/>

Rutgers International Accounting Network  
<http://www.rutgers.edu/Accounting/raw.htm>

Aberdeen Dept of Accountancy Hot List  
<http://www.abdn.ac.uk/~acc025/>

Chartered Accountants of Canada  
<http://www.cica.ca/>

The Summa Project, Chartered Accountants of England  
<http://www.ex.ac.uk/~BJSpaul/ICAEW/ICAEW.html>

Appraisal Profession Online  
[telnet://apo.com/](http://telnet.apo.com/)

## ..... ASPA 7TH ANNUAL CONFERENCE ON PUBLIC BUDGETING AND FINANCE

The American Society of Public Administration is sponsoring the 7th Annual Conference on Public Budgeting and Finance, October 12 - 14, 1995 at the Washington Marriott Hotel, featuring numerous excellent speakers and panelists from government, academia, and research organizations. U.S. Senator Pete Domenici, Chair of the Senate Budget Committee, will be guest speaker at the award luncheon. This year's theme, "Shaking the Foundations" will address such topics as:

- Financing Welfare Reform: Will it Ever Work?
- Federal Budgeting, 1995
- Changing Fiscal Federalism: Perspective from State Budget Directors
- Teaching Public Financial Management in Changing Times
- Orange County Budget Issues and Policy Implications
- Federal Budgeting and Government Restructuring: Themes and Opportunities
- New Directions in State Budgeting for Higher Education
- Activity Based Management and Cost Accounting
- Implementing the Mandate Reform Act of 1995
- Cash Management: Problems and Prospects
- Budgeting in 1995: Revolution or Evolution?
- Developments in Public Budgeting and Finance Theory
- Taxation and Budgeting in the Former Soviet Union: Innovations and Mistakes
- Reforming the Budget Process
- Budget Theory: Is There Such a Thing?
- New and Expanded User Charges: Proposals, Promises, and Problems
- Budgeting with Computers

For registration information contact Michael Bourgeois at (202) 622-6763.

# 4th Annual State and Local Government Leadership Conference

November 6-7  SHERATON MUSIC CITY  Nashville, Tennessee

NAME (please PRINT as you would like it to appear on badge) \_\_\_\_\_

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BILLING ADDRESS (If different from above) \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

Are you an AGA member?  Yes MEMBER ID#: \_\_\_\_\_ CHAPTER \_\_\_\_\_  No

## CONFERENCE FEES

EARLY REGISTRATION • Before October 2, 1995

AGA MEMBER: \$225

NON-MEMBER: \$300

REGULAR REGISTRATION • After October 2, 1995

AGA MEMBER: \$250

NON-MEMBER: \$325


PAYMENT METHOD:  Invoice per attached information (Purchase Order Number Required) \_\_\_\_\_

Check enclosed (payable to AGA)  MasterCard  Visa  Amex  Discover

Card Number: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

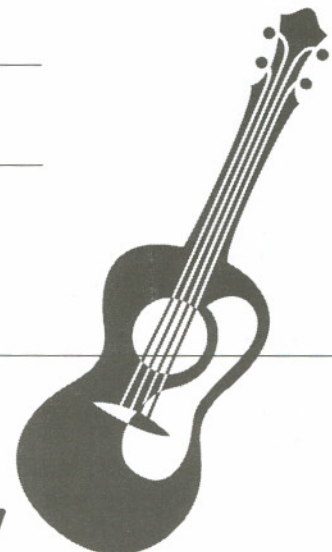
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Amount Enclosed \$ \_\_\_\_\_

 Please let us know of any special requests: \_\_\_\_\_

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2200 Mt. Vernon Avenue • Alexandria, VA 22301  
(703) 684-6931 • (800) AGA-7211 • FAX (703) 548-9367



Registration refunds, less a \$25 administrative fee, will be issued on written requests received two weeks prior to the event. "No Shows" will be charged the full amount. Telephone cancellations will not be accepted. Substitutes will be accepted if authorized in writing by the registrant.

**Call the Sheraton Music City Hotel for Accommodations (615) 885-2200**

The Sheraton Music City Hotel is located at 777 McGavock Pike at Century City • Nashville, TN 37214

HIGHLIGHTS OF THE AUGUST 31, 1995, EXECUTIVE COUNCIL MEETING .....

- The Council voted to join with the national office to file for qualification under the Internal Revenue Service 501c(3) rule regarding tax exempt status when the Washington Chapter exemption lapses.
- The Council approved a \$1,000 donation to the GASB in response to the national office's request.
- Pat Wensel, Immediate Past President, informed the Council that she has included announcements of the Chapter's meetings and luncheons in the FinanceNet news mailing list, as well as the AGA mailing list.
- Marcia Caplan, Budget and Finance Director, presented the Chapter's 1995/1996 budget, which was approved by the Council.
- Warren Cottingham, Assistant Director for Monthly Programs, announced that the luncheon price is \$17.00 for members and \$22.00 for nonmembers. He also proposed that the luncheon special subscription price be continued for the remaining eight monthly luncheon meetings at a price of \$120 for the eight luncheons. The Executive Council agreed; subscriptions may be purchased at the October luncheon meeting.
- The Executive Council scheduled its next meeting for Thursday, September 28, 1995, in room 1206 of the National Press Club.

Ofelia Moore, Secretary

Program Year 1995 - 1996 Meeting Dates

Monthly luncheon meeting dates:

- October 5, 1995
- November 9, 1995
- December 7, 1995
- January 11, 1996
- February 1, 1996
- March 7, 1996
- April 4, 1996
- May 2, 1996

Executive Council meeting dates:

- October 26, 1995
- November 29, 1995
- December 20, 1995
- January 24, 1996
- February 28, 1996
- March 27, 1996
- April 24, 1996
- May 22, 1996

Mark your calendars!

ADVERTISEMENTS

The Washington Connection accepts advertisements that would be appropriate for our membership, i.e., ads which relate to the financial management profession and which do not conflict with the Association's goals and objectives. Advertisement prices are :

- Full page (7" x 9" ad space on 8½" x 11" page) ..... \$300.00
- Half page ..... \$150.00
- Quarter page ..... \$75.00

All prices are for one printing in one issue. Advertisement copy may be provided on disk or by fax. Camera ready copy should be provided for most logos and other graphics. If you are interested in advertising in The Washington Connection, call Bob Buchanan at (703) 246-0808 or Mike Sciortino at (703) 246-0673 for details.

**FRAUD WORKSHOP: CRIME IN THE WORKPLACE**

NOVEMBER 15 - 16, 1995

Sphinx Club, 1315 K Street, NW  
Washington, DC (near the McPherson Square metro station)

KEYNOTE SPEAKERS

**Dan Korem** - President, Korem Productions, from Texas, former investigative reporter and magician, on "Lies, Cons and the Truth." He will show you the power and politics of deception.

**Robert Chapman and Barbara Van Gelder** - Assistant U.S. Attorneys , Washington, DC, on "Criminal and Civil Proceedings."

**John Martin** - EPA Inspector General, on "Fraud Investigation Approaches."

**Henry Hudson** - Former U.S. Attorney and Director, U.S. Marshall's Service, on "Fraud in the 1990's."

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