ASSOCIATION OF GOVERNMENT ACCOUNTANTS

AGA NEWSLETTER

WASHINGTON CHAPTER

MAY 1986

THURSDAY MAY 1, 1986

LUNCHEON MEETING TO FEATURE

JUNE GIBBS BROWN
National AGA President

Speaking on
Government and the Private Sector—
A Partnership for Public Profit
at the

SAM RAYBURN HOUSE OFFICE BUILDING
Room B-338, "C" and South Capitol Streets
Near Capitol South Metro Station

Social Period	11:15
Luncheon	12:00
Cost	$10.00 (w/Reservation)
	$12.00 (w/o Reservation)

For Luncheon Reservations Call 527-3225
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NON MEMBERS WELCOME

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PRESIDENT'S MESSAGE

SUSAN LEE
Financial Management Service

It's unbelievable to me that a year can go by so quickly. It seems like just yesterday that I was writing September's message and setting down my plans and expectations for the forthcoming year. Central to the year's agenda was my intent to "Focus on Meeting the Needs of Chapter Members." This year for the first time statistics are available to tell us exactly who the typical Washington Chapter AGA member is. Data on 932 members reveal the following:

Type of Work	Number of Members (%)
Accounting	346 (37%)
Auditing	237 (25%)
Analysis	25 (3%)
Budget	24 (3%)
Systems (ADP)	28 (3%)
Other	97 (10%)
Data Not Available	175 (19%)

Employer	Number of Members
Federal	698
State	1
City	7
County	1
Private	131
Academia	8
Data Not Available	86

Perhaps not surprisingly, our members have strong academic backgrounds and credentials:

Degrees	Number of Members	Certifications	Number of Members
Associates	10	CPA	301
Bachelors	422	CMA	6
Masters	261	CIA	84
PHDs	21	CDP	11

So typically, the Washington Chapter AGA member is an accountant or auditor employed by the Federal Government with a bachelors degree.

With this in mind it would be appropriate to recount some of the significant events, and to highlight some of the new programs that were established and some of the existing programs that were revitalized this year to meet members' professional needs. Briefly,

- An automated database of members seeking employment referrals was developed to streamline the Employment Referral Program and letters have been sent to personnel offices and to key financial managers asking that vacancy announcements be sent to the Chapter.
- Three TGIF lunchshops were held featuring discussions on Title 2 and computer matching, and additional lunchshops are in demand and being planned. These inexpensive, hour-long sessions are geared to gather together individuals within a certain geographical sphere to discuss a current financial topic.
- Based on input from prominent financial managers at the beginning of the year, two workshops were held on credit management and microcomputers. A workshop on accounting, auditing, and budgeting is scheduled this month, and a workshop on financial reporting is planned for June.
- A Speakers' Bureau was established to serve as a source of information on financial management topics and to provide members with a vehicle for informing others about their work.
- A Chapter Evaluation Committee made up of longstanding and active Chapter members has been set up to evaluate the activities of the Chapter and its Executive Committee.
- Programs like the Volunteer Income Tax Assistance Program and the SBA training for small businesses, which have been successful in the past and have provided our members with opportunities to contribute to the community as well as to enhance their professional skills, have been continued.
- A study was conducted on our Chapter fee structure and a decision was made to reduce the membership dues of associate and retired members beginning next year.
- The Chapter became a member of the Public Employees' Roundtable, an organization that seeks to strengthen the image of public servants.

Additionally, this year a vigorous drive was mounted to recruit new members and to retain existing members. While the final figures have not been tallied, we expect the trend in declining membership to have been effectively reversed due to our one-on-one cam-

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ABOUT OUR SPEAKER THIS MONTH
JUNE GIBBS BROWN

June Gibbs Brown, who now serves as System Development Corporation's Vice President, Finance and Administration, and Chief Financial Officer, joined the firm in March 1985 after four years' service as Inspector General at the National Aeronautics and Space Administration with responsibility for all of the agency's audit and investigative activity. Prior to that she was the Inspector General for the Department of the Interior and served in that position from May 1979 to January 1981. Both positions were Presidential appointments requiring Senate confirmation.

Prior to Mrs. Brown's positions as Inspector General, she was a career federal employee having held positions as Chief, Financial System Design, in the Bureau of Land Management; System Design Project Manager, Bureau of Reclamation; and Director of the Audit Division for the Navy Finance Center. In the private sector, her career included positions of Certified Public Accountant, assistant comptroller, university accounting instructor, and real estate broker.

Mrs. Brown holds a Bachelor's Degree in Business Administration, *summa cum laude,* and a Master's degree in Business Administration from Cleveland State University, and a Juris Doctor from the University of Denver School of Law. She is a graduate of the Harvard Advanced Management Program and is a Certified Public Accountant.

Throughout Mrs. Brown's government career, she has received numerous honors and awards. The Administrator of the National Aeronautics and Space Administration awarded her the NASA EXCEPTIONAL SERVICE MEDAL in March 1985. In 1980, the Comptroller General presented Mrs. Brown the FINANCIAL MANAGEMENT IMPROVEMENT AWARD, the only award sponsored by the Federal Government which specifically recognizes exceptional achievements in financial management.

Other recognition includes the OUTSTANDING SERVICES AWARD—National Association of Minority Certified Public Accounting Firms, 1980; the OUTSTANDING ACHIEVEMENT AWARD—Association of Government Accountants, Denver Chapter, 1979; the OUTSTANDING CONTRIBUTION TO FINANCIAL MANAGEMENT AWARD—Federal Executive Board, Denver Region, 1977; and the CAREER SERVICE AWARD FOR MANAGERIAL EXCELLENCE—Cleveland Federal Executive Board, 1974.

Mrs. Brown is the President of the Association of Government Accountants and was the 1984 Chairman of the Interagency Committee on Information Resources Management. She was on the Boards of Directors of the Federal Law Enforcement Training Center (where all Federal law enforcement officials, except FBI, are trained) and the Interagency Auditor Training Programs, Department of Agriculture Graduate School. As Inspector General, she was also part of the President's Council on Integrity and Efficiency where she chaired the Computer Committee and served on the Accounting and Auditing Standards Committee, the Communications and Awareness Committee, the Training Committee, and the Investigations/Law Enforcement Committee.

ASSOCIATION OF GOVERNMENT ACCOUNTANTS WASHINGTON CHAPTER EXECUTIVE BOARD 1985-1986

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Professional Development Conference
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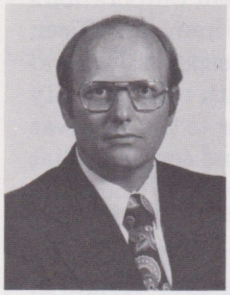
AGA

ANSWERS TO YOUR QUESTIONS

By Larry Stout
Treasury
Financial Management Service



This column provides information and answers questions about the Financial Management Service.

Q. I heard that Treasury is about to require a set of new reports called the Federal Agency Financial Reports. What are they?

A. The proposed Federal Agency Financial Reports, known as FAFR are basically a major revision of the original agency financial reporting requirements found in I TFM 2-4100. Financial Management Service has identified needs that require reporting changes that will address current issues like mismanagement, waste, and the lack of financial information. Also, historically, Treasury reports have collected cash and accrual separately. The revised reports will integrate this data as well as other financial information.

Q. What reports are required for the new Federal Agency Financial Reports package?

A. The proposed Federal Agency Financial Reports, FAFR, consist of:

- *TFS 220* - REPORT ON FINANCIAL POSITION
  There are three supporting schedules which should accompany each Report on Financial Position.
  — Schedule 220.1 - Additional Financial Information
  — Schedule 220.8 - Direct and Guaranteed Loans Reported by Agency and Program Due from the Public
  — Schedule 220.9 - Report on Accounts and Loans Receivable Due from the Public
- *TFS 221* - REPORT ON OPERATIONS
- *TFS 222* - REPORT ON CASH FLOW
- *TFS 223* - REPORT ON RECONCILIATION

Q. I understand the Treasury Financial Manual (TFM) will be issued in Microfiche form *only.* Is this true?

A. Many offices in the Treasury Department already receive the TFM in Microfiche. However, there remains a small number in Treasury and most offices in other government agencies that still receive the TFM in hard copy form. Because of the skyrocketing cost of printing these days, and in keeping with the initiatives of Reform 88, Treasury hopes to distribute the TFM in Microfiche only at some point in the future.

Q. Can money be transferred to an appropriation "M" account if the "M" account has a negative preclosing unexpended balance?

A. No, money cannot be transferred to the "M" account under the the conditions of your question. However, the transfer *can* be made when and if money is restored to the "M" account equal to or greater than its negative balance. Also, any transfers made must be within the same account symbols.

Q. I've always considered the Federal Reserve Banks to be Government, someone recently disputed that by saying they are private, which are they?

A. The 12 District Federal Reserve Banks (FRB's) are quasi-government. They are privately owned, however, their operations are federally controlled. Each of the FRB's is owned through stock purchased by member banks in each district. The member banks are required to purchase shares in accordance with their size. Therefore, to avoid the dominence of larger banks, the stockholders cannot vote for district board members according to their shares. Small, medium, and large banks are allowed one vote in each of the voting categories in their district.

The activities of the 12 district FRB's are directed and coordinated by a Board of Governors of seven members here in Washington, D.C. These are appointed by the President of the United States and serve a 14 year term to give them a degree of political independence.

This column is prepared by the Accounting Group, Federal Finance, which is a part of the Financial Management Service. The primary mission of the Service is to promote the financial integrity of the Government through sound money management on behalf of the public. Through this column we will provide information and answer questions about the Federal Government's policies, procedures, and practices relating to its financial, accounting, and reporting systems. Your questions are welcome and can be sent to Anthony Torrice, Director, Financial Policy Division, Treasury Annex No. 1; GAO: 3011, Washington, D.C. 20226, or conveyed by telephone, (202) 566- 5844.

FEDERAL TAX DEPOSIT SYSTEM REDESIGN

By Susan Veintemillas

Current System

The Federal Tax Deposit (FTD) System is the single largest collection process within the Federal Government, both in terms of dollar flow and transaction volumes. In Fiscal Year 1985, over $555 billion was collected through the FTD System. The System involves the participation of all businesses in the United States, approximately 15,500 financial institutions, the Federal Reserve System and Treasury's Financial Management Service (FMS) and Internal Revenue Service (IRS).

The FTD System collects and accounts for taxes withheld by employers from individuals' salaries and wages, as well as corporate business taxes and excise taxes. The FTD System is tied to the Treasury Tax and Loan (TT&L) Program, which provides an investment opportunity for the Government's temporary excess cash. The two "systems" have operated as one, with a dual purpose, primarily because financial institutions have been used to process both funds and accounting documents. The tax deposits made at a financial institution through the FTD system become the primary basis for the Government's investment at the institution under the TT&L Program.

Redesign Project

Despite certain worthwhile modernization efforts over the last several years, the basic conceptual approach to withholding tax collections has not changed in the past 40 years. The ongoing technological revolution and parallel evolution of business practices have opened up new opportunities for increased operating efficiency and program effectiveness. To meet this challenge, FMS has recently formed an interagency work group consisting of representatives from Treasury's Office of the Fiscal Assistant Secretary, IRS, FMS and the Federal Reserve System. The purpose of the work group is to develop, by September 1986, a recommendation for a conceptual redesign of the current Federal Tax Deposit System. The work group is not simply automating the existing process, but rather is considering alternatives which will result in the most efficient transfer of funds and information. The goals which must be met by the recommended system are:

1) Design must improve the timeliness and accuracy of funds and information processing, which will also result in promoting user confidence in the system.

2) Design must have the flexibility to meet user needs.

3) Design must maintain or improve system integrity, while minimizing risk.

4) Design must be economically practicable and cost effective.

The first step in the project will be the development of several design alternatives. To ensure that all affected parties have an opportunity to express their views, several private sector organizations are providing design suggestions. The work group plans to make a final conceptual design recommendation by the end of Fiscal Year 1986. Implementation will occur in the early 1990s.

If you have any question about this project, please contact Charles Wilborn at FMS on (202) 634-2084.

(Susan Veintemillas is a Senior Program Analyst with the Program Initiatives Branch of FMS's Federal Finance Division)

PAST PRESIDENTS HONORED

By Gary Palmquist, President-Elect

The tradition continued at our March luncheon meeting when the Chapter greeted a group of 11 past Chapter presidents. President Susan Lee honored these special individuals for their continuing contribution to the Washington Chapter with a certificate of appreciation. The 11 past presidents who were able to attend are shown in the photo below.

It was nice to see that Gerald Murphy (1973) can still make it to our meetings even after his appointment as Fiscal Assistant Secretary of Treasury.

Karney Brasfield (1955) let us know he could not attend because he would be out of town; however, he did indicate he was enjoying his retirement by traveling and by staying at his farm.

Francis Lyle (1969) wrote from his home in Key Largo, Florida with regrets. He has been busy traveling with his wife, Mary, to Britain and by RV. He says he still enjoys fishing.

Past Chapter Presidents at March meeting were (seated l. to r.) **Jean Kerr** (1979), **Andrew Barr** (1953), **T. Jack Gary** (1952), **Virginia Robinson** (1984), **Gerald Murphy** (1973), (standing l. to r.) **John Reifsnyder** (1981), **Ken Winne** (1983), **Raymond Einhorn** (1957), **Susumu Uyeda** (1977), **Tom Mundell** (1978), and **Jim Hickey** (1980).

CHANGE IS GROWTH

By Mozelle Jones
Financial Management Service

Many of us resist change—sometimes because we fear the unknown. Old procedures are often comfortable to work with—but let's think back to some changes that have benefited us all. What was life like without a radio? Can you remember how television changed all of our lives? Do you remember what life was like before we had air-conditioning? We want to tell you about a new change that we feel excited about and also feel will benefit you—AUTOMATION!

The Financial Management Data Base Terminal Access System was developed to comply with the Paperwork Reduction Act of 1980. The original system suffered from growing pains. Our newly enhanced system is now user-friendly and sophisticated. Even those who have been afraid to use a computer will find this information so easily accessible that all fears will leave. Accessing the system by even a novice only requires following simple instructions provided on a terminal screen (no need to read a lengthy manual).

This system, which was developed by the Financial Management Service (FMS), Department of the Treasury, is available to *any* user who needs to reference the many documents stored in the financial and accounting data base. Among the documents available online are—

- The Treasury Financial Manual (TFM).
- TFM Supplements—Cashiers Manual and the Cash Management Review Guide.
- General Accounting Office Regulations (Title 2 is online and can be accessed now—others will be added soon).
- Financial Reports, including the Daily Treasury Statement, the Monthly Treasury Statement, and the Treasury Reporting Rate of Foreign Exchange.
- The Treasury Bulletin.
- The Federal Account Symbols and Titles Book.
- Treasury General Account Bank List.
- Electronic Bulletin Board containing vital information.
- Electronic mail between users of the system and the Service.

Looking ahead, enhancements planned to be added during Fiscal Year 1986 are Office of Management and Budget Circulars and the Monthly Public Debt Statement. In addition, with funding permitting, we hope to soon add Office of Personnel Management Payroll Regulations and other interesting surprises.

Success or failure, both organizationally and individually, is often separated by only small differences. It's reminiscent of the story of the two financial managers walking through the forest. They come upon a big, vicious grizzly bear who starts coming toward them. One of the managers stops, sits down on the ground, and starts putting on his jogging shoes. His companion inquires "Do you think you can actually outrun the bear?" The other manager, who now has his jogging shoes on, responds as he starts to run, "No, but all I have to do is outrun you."

Give us a chance to lighten your work. Don't be afraid to eliminate paper—AUTOMATION will keep you far ahead of those who resist this change. Needed information may be printed out in the comfort of your own office. Think again about the changes mentioned in the first paragraph of this article—didn't they change your life for the better? AUTOMATION WILL ALSO. This is just the beginning and automation is the future.

Please call David Baker, Sandra Chambers, or Tom Roche of FMS's Reports Management Branch, telephone 202-566-9419, for more information or for a demonstration of this system in either your office or our office.

(Mozelle Jones of FMS's Accounting Group is The Editor of the Treasury Financial Manual.)

PRESIDENT'S MESSAGE *continued*

paign and the efforts of our Assistant Membership Chairpersons. Undoubtedly new members have buoyed up attendance at our luncheon meetings. Average attendance has increased by almost 9% to 116 attendees each month. Two of our meetings were held with other professional organizations, the Association of Federal Investigators and the American Society of Military Comptrollers, enabling our members to meet and develop contacts with others with similar interests.

All this, and the Chapter's other programs—awards, research, student recognition, publicity, chapter recognition—could not have been accomplished without the support and hard work of many, many people. Probably more than anything this year, I have been impressed and appreciative of the time and effort volunteered by so many individuals. Perhaps literally, a cast of hundreds contributed in some fashion to make this a successful and personally satisfying year—from those that helped us to establish our educational program at the beginning of the year; to the many who taught or spoke at one of our courses, workshops, or meetings; to Lee Beaty and Anna Wilson, who worked so hard and were so patient in putting out the Newsletter; and to Jean Bowles, who so diligently counted our Chapter recognition points each month. Thank you so much for your support and dedication.

I can only hope that Gary Palmquist, next year, derives the same sense of appreciation and personal satisfaction that I have gained from serving this year as your President. Thank you for the opportunity. Have a splendid summer.

Susan
Susan

MEMBERSHIP COMMITTEE ANNOUNCES NEW "TRAP A BOSS" CAMPAIGN

By Dan McGrath
Director of Membership

As this final newsletter goes to press, projections of our final membership totals permit us to say it's been a good year. Both our retention and recruitment rates are up and if our emphasis in these areas continues, we should be able to show even more progress next year.

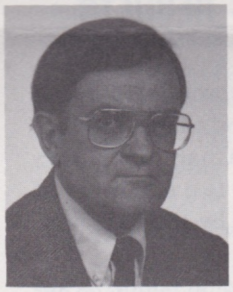
Many thanks to each of you who participated in the One-for-One Recruitment Campaign, especially Lionell Henderson, who is currently one of the leaders in the national membership contest. A few more members and Lionel may take top honors which would be a feather in his cap as well as the Chapter's. For those of us who may not have yet bagged a new member, it's never too late. Pick up your phone, write a note, or personally visit and invite an associate to join us today.

Summer has traditionally been slow for recruitment; however, this year let's not lose the momentum we have picked up in the last few months. To facilitate this, the membership committee has decided to expand our One-for-One Recruitment Campaign, which has emphasized in the past year the recruitment of new employees and peers, to include a new emphasis on pursuing the higher-ups in our organizations to join AGA. This new sub-initiative will hereafter be known as the "Trap A Boss" contest. Successful trappers will be honored in the fall, in a yet-to-be-determined, arbitrary manner other than monetary awards. So between now and September 30, if you are a successful hunter, have the applicant submit his or her application to central office in the regular manner. However, you must call me on 566-3717 to register your catch to receive credit in the contest. Don't worry about any additional rules—there are none, except one—have fun and avoid the summer doldrums slowing down our individual recruitment efforts. To facilitate your efforts a copy of the membership application is reprinted elsewhere in this newsletter. Please feel free to reproduce it if you so desire. Those wishing to make your pitch using the full application brochure may pick one or more up at our regular May luncheon meeting or may obtain them by calling me on 566-3717 at any time.

In closing, I would like to convey special thanks to the twenty-two Assistant Membership Chairpersons throughout the chapter who are currently actively recruiting in their individual organizations.

Julia Carlson (Security Exchange Commission)
Bob Clark (Agency for International Development)
Sue Fields (Health and Human Services (NIH))
Dave Gellman (United States Courts)
James Golden (Department of Transportation)
Philip Giza (Department of Treasury (FMS))
Dave Holland (Department of Interior)
Irv Isan (Department of Energy)
Vern Isenberg (Department of Agriculture (FmHA))
Barbara Jackson (Department of Labor)
Delores Jones (General Services Administration)
Lenwood Keyes (Department of Treasury (FMS))
Jean Lewis (Department of Navy)
Joseph Lokeman (Department of Treasury (FMS))
Herb McLure (General Accounting Office)
Elena Pappas (Price Waterhouse)
Christy Poindexter (Health and Human Services)
Fred Smith (Department of Treasury)
Luise Summersett (General Accounting Office)
Neil Tierney (Arthur Young)
Leo Warring (Department of Treasury (FMS))
Rolf Wold (Department of Transportation)

There is still need for more Assistant Chairpersons in order that all governmental organizations and firms providing financial services to government in the Washington metropolitan area are fully represented in our network. The concept is simple, the time commitment is minimal and it represents an ideal opportunity for new members to get involved or old members who would like to be active but have not been able to devote time to the Association's more involved endeavors to participate. If you are interested or would like more information please contact me.



CHAPTER MEMBER PROFILE

ED LUKSIC

Ed Luksic has been a member of the Washington Chapter for 16 years. He came to Washington from central Pennsylvania in 1960 after graduating *Cum Laude* from Mt. Saint Mary's College in Emmitsburg, Md. He worked at GAO, and progressed through a normal rotation of assignments in the early part of his career while also becoming a CPA in Maryland. He then settled in GAO's Accounting and Financial Management Division where he helped review agency accounting systems for the Comptroller General's approval. Some of the systems he reviewed included the Executive Office of the President, EPA, AID, USIA and the Department of State.

In 1979, Ed joined the Department of State's Office of the Comptroller's Office of Accounting and Financial Management Policy to help in State's long-term effort to develop a worldwide financial management system. In addition to carrying out his responsibilities, Ed is putting his experience to use by monitoring the policies used in the State Department's systems to be sure they will meet GAO's principles and standards.

BECAUSE IT CONCERNS ME . . .

By Gary Palmquist

This is our last newsletter of this year. I'd like to say thank you for the opportunity to share my thoughts with you and the members of the Washington Chapter of the Association of Government Accountants. I also wish to thank those of you who gave me supportive and encouraging comments.

It was a pleasure serving on the Chapter Board this year. I thought Susan Lee did an excellent job of running the Chapter. I only hope I can do as well next year. The Chapter officers and committee members worked hard and made some innovative improvements in Chapter activities. It is Susan's place, not mine, to recognize particular individuals, but as I look over the list of Board Members I can think of substantial contributions each person made. As a member you owe a thank you to those volunteers. You also owe the Chapter the time to take your turn to operate and improve the Chapter. If you want to help next year, give me a call.

NAVY'S ACQUISITION POLICY: ACHIEVING FINANCIAL MANAGEMENT RESULTS

(Editor's Note: Robert H. Conn, Assistant Secretary of the Navy (Financial Management) and Comptroller of the Navy, was guest speaker at the Chapter's March 6, 1986 luncheon meeting. Following is a summary of his remarks developed and submitted by David Dukes, Chapter Program Director.)

Mr. Conn stated that Navy's acquisition policy, as applied particularly to the procurement of weapons systems, has undergone major changes and, as a result, is producing significant savings.

He said that the new acquisition policy is trying to comply with four basic management principles:

- Strong centralized policy
- Decentralized execution
- Delegated authority
- Strict accountability

Mr. Conn iterated a number of major changes aimed at improving the Navy's acquisition program, thereby increasing competition and reducing costs. The changes mentioned included:

- Eliminating frequent program changes so as to achieve greater financial stability in programs
- Establishing a flag rank competition advocate general and a network of some 250 competition advocates scattered throughout Navy's acquisition community
- Eliminating an unnecessary level of headquarters bureaucracy
- Pushing higher grades out into the field and decentralizing authority to where the action is
- Creating and training a cadre of 900 military officers designated as materiel professionals
- Broadening the management skills of SESers through rotation not less than one time every five years
- Changing lines of authority so that Navy controllers now report up through the chain directly to the Assistant Secretary/Comptroller of the Navy, thus enabling better oversight of the financial health of the Navy

Mr. Conn went on to say that, in order to achieve lower cost, the Secretary of the Navy has recently issued new acquisition policy instructions, including:

- Use of at least two contractors peforming concurrent, but separate, advance development up to full scale engineering development. This is aimed at reducing risks sufficiently to permit use of fixed price contracts with production options.
- Quite controversial, contractors to provide their own up-front financing of all production tooling and test equipment, as well as facilities for program execution, rather than relying on advance financing from the Government. The purpose is to promote contractor efficiency and economy.

Mr. Conn pointed out that the Navy's acquisition policy is running into statutory and regulatory constraints which are loaded with bureaucracy and must be streamlined. As an illustration, he said that the Library of Congress has some 1,152 linear shelf feet of acquisition policy and regulations, whereas the Washington Monument is only 555 feet high!

To gain control over specifications for non-developmental items, Mr. Conn said that a Specifications Control Advocate General has been appointed. The purpose is to require a search for off-the-shelf items, such as accounting systems software and the like.

At the end of FY 1985, Navy's program execution was well below its FY 1985 obligation and outlay targets. The reasons, according to Mr. Conn, were:

- Lower prices, which came from lower inflation and from improved management actions, including increasing the level of competition; and
- Program slippages due, in part, to poor or delayed contractor performance, but also to the requirement for increased competition which lengthens the procurement cycle.

Mr. Conn identified several examples of competitive acquisitions which have saved the Navy many hundreds of millions of dollars, even into the billions of dollars. He concluded by saying that he believes the Navy will make much more progress in the future.

EXECUTIVE COMMITTEE MEETING REPORT

By Ken George, Chapter Secretary

The Washington Chapter Executive Committee met at noon on Thursday March 27th for the seventh regularly scheduled meeting of the 1985/86 year:

The minutes of the February 27th board meeting were approved—motion by Judith Boyd, seconded by Gary Palmquist.

The Treasurer's report was reviewed, discussed and accepted. Carol Lynch suggested an Investment Committee be established. The members present were asked to seek an AGA member knowledgeable in this area to head such a committee.

Gary Palmquist lead a discussion on the upcoming FY 1987 budget. Board and committee submissions are due to Gary by April 16th.

Jim Hickey presented an analysis of the chapter membership dues structure for other than full members. Bill Kendig made a motion to charge $5.00 for all three groups—Associate Member, Special Associate member, and Retired member. Motion seconded by Gary Palmquist and passed.

Doris Chew discussed chapter awards and stated that plaques have been ordered.

The awards and recipients are:

- Distinguished Leadership Award — James Thomas
- Achievement of the Year Award — William Kendig
- Chapter Service Award — David Dukes and Judith Boyd

Judith Boyd led a discussion on the FY 1987 luncheon meeting site. The board decided to continue with the Rayburn Building facility. Judith will write Delegate Fauntroy to continue the reservation.

In discussion of the upcoming elections it was decided that Judith Boyd would pick up the ballots from the post office box (a function normally done by the Secretary but he is on the ballot).

Doris Chew will head a committee of she, Judith, and Carol Lynch to count the ballots.

Herb McLure informed the board of a proposed awards breakfast on May 8th of the Public Employees Roundtable. The President will decide later who will attend, if we decide to participate after receiving more information.

Joyce Shelton discussed the Outstanding Student Awards presentation which will be part of the program at the April 3rd luncheon meeting. Joyce handed out a list of the local colleges and the student award winners.

Joe Perricone asked for more volunteers for the Public Service Committee's tax assistance program.

Bill Kendig, reporting on our liaison with National AGA, discussed (with handout) proposed changes in the structure of the AGA hierarchy. Bill requested we submit comments and suggestions to him by April 14th.

Photos were taken of our august assemblage, thereby adjourning the meeting.

AGA SALUTES AWARD WINNERS FOR 1986

By Doris Chew, Awards Committee Chairperson

The Awards Committee is pleased to announce the 1986 Award winners for significant contributions in financial management improvements. We extend our appreciation to the Awards Committee members, who spent a considerable amount of time and effort deliberating on the selection of this year's winners. Committee members were: Chairperson Doris Chew, Joint Financial Management Improvement Program; Roberta Huber, Treasury-Bureau of Engraving and Printing; Reginald Howard, Agency for International Development and Richard Willett, Grant Thorton. The chapter award winners were submitted to AGA National Office for consideration in the National Awards program. The Committee submitted **SUSUMU UYEDA** as our nominee for the Robert W. King Memorial Award.

The chapter awards will be presented at our May 1 luncheon. Come join us in honoring the following winners:

Distinguished Leadership Award . . . . . . **JAMES B. THOMAS, JR.** for outstanding and sustained leadership as Inspector General of the Department of Education.

Achievement of the Year Award . . . . . . **WILLIAM L. KENDIG** for outstanding leadership in improving governmentwide processes.

Chapter Service Award recipients, selected by the President, honor those individuals who made exemplary contributions in enhancing the Chapter's activities and image. The Chapter Service Award recipients are: **JUDITH BOYD,** Meetings Director and **DAVID DUKES,** Program Director. Congratulations, everyone!

CHANGING YOUR ADDRESS

The easiest and surest way of changing your mailing address for all Chapter and National Office mailings is to mail a notice with the new address and an AGA mailing label with the old address on it to:

AGA National Office
727 South 23rd Street, Suite 120
Arlington, Virginia 22201

Application for Membership — Association of Government Accountants

NAME OF APPLICANT: Mr. ______ Ms. ______ Mrs. ______ Miss ______

LAST NAME ______ FIRST NAME ______ MIDDLE NAME ______ JR, II, III, OTHER ______

MAIL ADDRESS: ______

STREET NUMBER ______ STREET NAME ______

CITY ______ STATE ______ ZIP ______

OFFICE TELEPHONE ______ AREA CODE ______ NUMBER ______ EXTENSION ______

HOME TELEPHONE ______ AREA CODE ______ NUMBER ______ EXTENSION ______

I wish to become a ______ (TYPE) Member of AGA.

I wish to join the Washington, D.C. Chapter.

EMPLOYER ______

Government: Federal ☐ State ☐ Local ☐

Private Employer ☐ Academia ☐ Other ______

TITLE OF MY POSITION ______

TYPE OF WORK PERFORMED: Administration ☐ Accounting ☐ Auditing ☐ Budgeting ☐ ADP ☐ Other ______ (DESCRIPTION)

EDUCATIONAL BACKGROUND:

SCHOOL	LOCATION (STATE)	YEAR FROM	YEAR TO	MAJOR	DEGREE

ACCREDITATIONS AND CERTIFICATIONS:

	STATE	CERTIFICATE NUMBER	YEAR
☐ CPA			
☐ CIA			
☐ CMA			
☐ Other ______ (DESCRIPTION)			

FINANCIAL MANAGEMENT EXPERIENCE: (List most recent experience first)

EMPLOYER	LOCATION	TITLE	POSITION SERIES AND GRADE	MONTH/YEAR FROM	MONTH/YEAR TO

Date of application ______ Signature of applicant ______

Signature of sponsor (optional) ______ NAME

______ SPONSOR'S AGA MEMBERSHIP NUMBER

Send one year's national dues with this application to: AGA, 727 South 23rd Street, Arlington, VA 22202. Make check payable to AGA.

Remitted herewith is $______

OUTSTANDING ACCOUNTING STUDENTS HONORED

By Joseph Capuano, Department of Transportation

It was a pleasure to have the following students and faculty members participate in our April 3 luncheon meeting. Each student recognized as the outstanding accounting student from his or her college or university received a certificate and a one year subscription to the *Government Accountants Journal.*

STUDENT	FACULTY MEMBER
American University	
Christine M. Ohnmacht	Dr. G. Bulmash
Benjamin Franklin University	
Kasandra A. Briscoe	Dean David B. Giles
Catholic University	
Margaret S. Sifferlen	Mr. Scott Bressler
Georgetown University	
Gregory Annick	
George Mason University	
C. Franklin Spasoff	Dr. Philip G. Buchanan
George Washington University	
Stephanie L. Joseph	Prof. Michael Gallagher
Howard University	
Robert Stanley	Mr. Timothy Okolo
University of Maryland	
Patricia A. Neiss	Mr. Eugene Zieha
Strayer College	
Mark Rosenbaum	
University of the District of Columbia	
Katherine R. Smith	Mr. Marvin Allmond

We would also like to thank Lou Cowen and the Reprint Company, Inc. located at One Farragut Square South, Washington, D.C. for their support of the program by printing the certificates.

See You In September Have A Great Summer

NEW MEMBERS

William Broadus .... GAO
James Sturgill ..... Financial Management Service
(Sponsor: Susan Lee)
Melinda Dempsey .... HUD
(Sponsor: Brenda Montgomery)
Diane Dogan ...... Financial Management Service
(Sponsor: Dan McGrath)
William Douglas ... Financial Management Service
Anthony Garcia .... VA
James Goodwin .... Computer Sciences Corp.
(Sponsor: Lionel Henderson)
Lillie Hale .... Computer Sciences Corp.
(Sponsor: Lionel Henderson)
David Holland .... Interior
John Hummel ..... Peat, Marwick, Mitchell & Co.
Olga Johnson .... GAO
Lisa Leonard .... Arthur Andersen
Stacy Mitchell .... US Army Audit Agency
Leo Warring ...... Financial Management Service
(Sponsor: Dan McGrath)
Allen Weltmann .... Coopers & Lybrand

CALENDAR OF EVENTS

The Northern Virginia Chapter's next dinner meeting will be held on May 20 at the Springfield Imperial 400. The topic will be "Awards". Social begins at 6:00 p.m.; cost is $13. Call Martin Starling for reservations (756-2915).

Dr. Estelle Ramey, Professor at Georgetown University, will be featured at the next meeting of the Montgomery/Prince Georges Chapter to be held on May 14. Dr. Ramey will speak on "Sex Hormones and Managerial Ability." Social begins at 6:00 p.m.; cost is $14. Call Frank Marshall at 755-4671 for reservations.

An AGA workshop on agency financial reporting, as required under the new "Federal Agencies Financial Reports", is being finalized for June. Call Diane Bray on 695-0839 for details.

Plan to attend the 1½-day workshop on Governmental Accounting, Budgeting and Auditing to be held at George Washington University on May 21 and 22. The workshop is a joint presentation of AGA, the Institute of Internal Auditors and the American Association of Budget and Program Analysts. Call Joe Rothschild on 426-6493 for details.

DID YOU KNOW

By Charles McAndrew

—That debt collection is one of the hottest issues at GAO, OMB, and Treasury, as well as with several members of Congress at this time? Delinquent debts exceed $65 billion and a total of approximately $400 billion in accounts receivables, loans, and other receivables are owed to the U.S. Government, as recently reported by GAO. These large debts and growing receivables affect the raging federal deficit. Some of these debts, particularly the outstanding loans, may never be collected.

—Some of the problems (per GAO):

—Some agencies are not filing the Report on Status of Accounts and Loans Receivable Due from the Public, required by Treasury.

—Inaccurate data, or absence of data, on loans and other receivables.

—Unreliable and inaccurate systems to account for receivables.

—Use of slow, expensive, and ineffective collection methods (compared with commercial practices).

—Lack of prompt and aggressive collection action.

—Some agencies do not have information to properly classify their receivables, and dump them into the "Other Receivables" category in the Treasury report.

—Travel advances often remain outstanding for inordinate lengths of time.

—Some agencies do not properly age their receivables.

—Loan files are sometimes woefully inadequate and loans are not included in the financial statements.

—Delinquent, but rescheduled, debts are sometimes reported as current receivables.

—Some financial statements do not include an allowance for doubtful accounts.

—Recent efforts and suggestions for solution:

—The report to Treasury will be electronically transmitted over Treasury's Government On-Line Accounting Link System (GOALS); the system will become available for the agencies' use during fiscal year 1986.

—Improvements have been made to the Treasury report, as a result of Treasury and OMB efforts.

—In fiscal year 1986 most agencies will be required to file the Treasury report annually instead of quarterly, which will lighten the workload for its preparation.

—Better screening of applicants is now required to assure that credit risk is consistent with program objectives (OMB Circular A-129).

—Careful credit analysis and review of ability to pay is now required (OMB Circular A-129).

—More vigorous efforts to collect routine administrative overpayments to employees, using salary offsets.

—Careful pre-termination screening of employees or service members to identify and collect outstanding travel advances or other debts.

—Major upgrade of automated systems to facilitate accurate and reliable records and reports, portfolio analysis, and preparation of the Treasury report.

—The big question is: As a program or financial management professional, with debt collection or credit management responsibilities, what are you doing to help solve the problems in these areas?

—Don't forget to call me on 695-6615 with your news on financial management, systems development projects, new auditing techniques, or similar items of interest.

NEWSLETTER

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