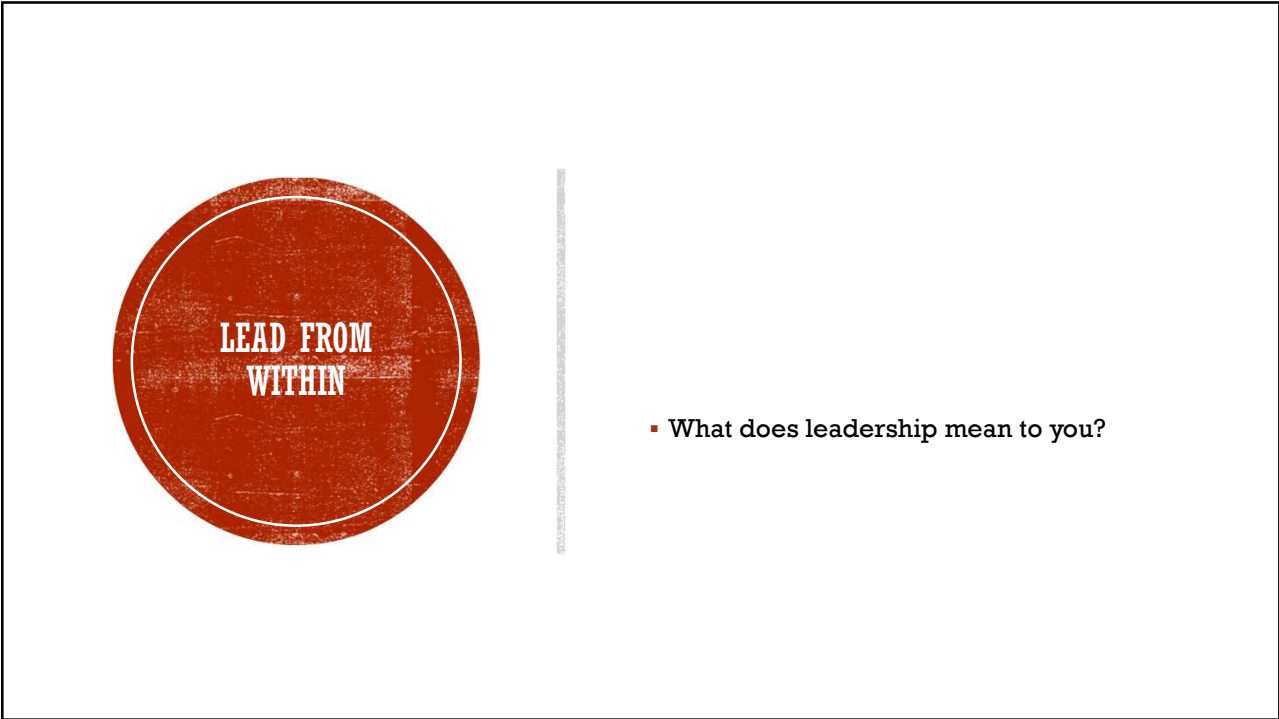


1



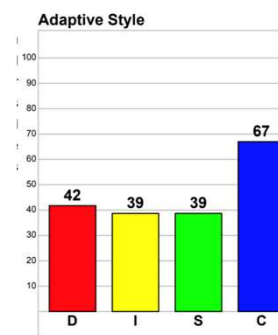
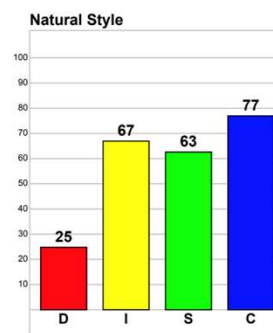
2

- Influence

- True leadership cannot be awarded, appointed, or assigned. It cannot be mandated, it must be earned.



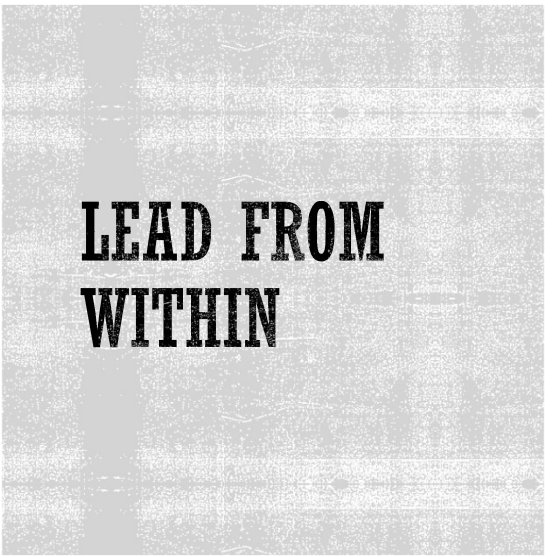
3



LEAD FROM WITHIN



4




LEAD FROM WITHIN

- DISC personality profile
 - Dominance
 - Influencer
 - Steadiness
 - Conscientiousness

<https://www.tonyrobbins.com/disc/>

5




LEAD FROM WITHIN

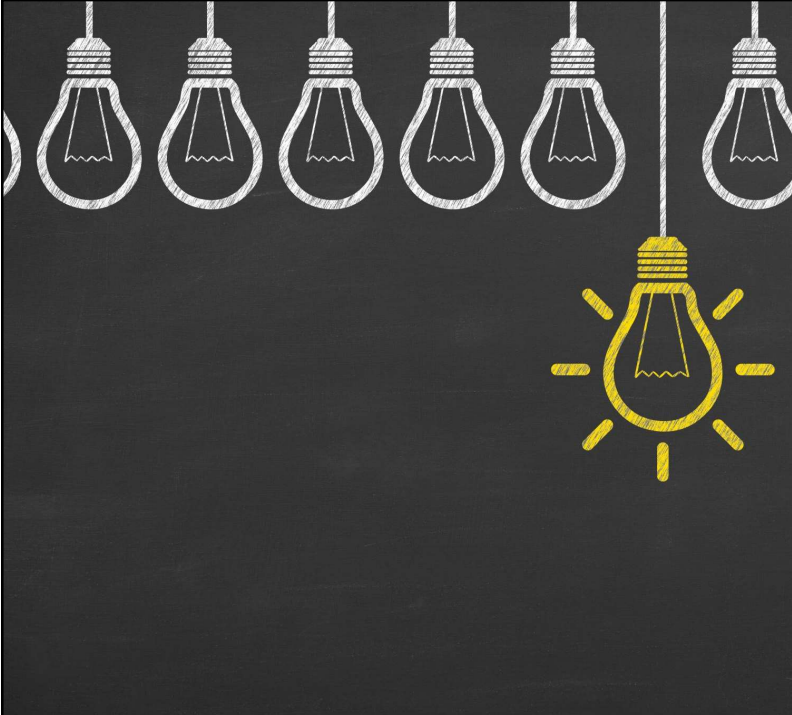
Leadership myths:

- Management
- Entrepreneur
- Knowledge
- Pioneer
- Position

It's not the position that makes the leader, it's the leader that makes the position.
Stanley Huffey




6



LEAD FROM WITHIN


- Leadership is:
 - Character
 - Relationships
 - Knowledge
 - Intuition
 - Experience
 - Past Success
 - Ability



7

LEAD FROM WITHIN

- Reflection
 - Which myths do you believe?
 - What can you do to shift your current thinking to improve yourself as a leader?
 - Find an organization to volunteer with




8



LEAD FROM WITHIN

What qualities do you look for in a leader?

9



LEAD FROM WITHIN

Connection

It's one thing to communicate with people because you believe you have something to say. It's another to communicate with people because you believe they have value.

10

LEAD FROM WITHIN



11

LEAD FROM WITHIN

- **Reflection**
 - What does it mean to connect with yourself?
 - Knowing and liking who you are
 - Write down answers to these:
 - Describe your personality
 - Greatest character strength
 - Greatest character weakness
 - How well do I relate to others (1 – 10)
 - How well do I communicate with others (1 – 10)
 - How likeable am I
 - Ask three people who you know well to answer the same questions



12

How are you effectively lead?



A vertical grey line is positioned to the left of the red circle.

13



- Empowerment

Leading well is not about enriching yourself - it's about empowering others.



14

LEAD FROM WITHIN

- Barriers to empowerment
 - Desire for job security
 - Resistance to change
 - Lack of self worth




15

- Reflection
 - How would you characterize yourself in the areas of self worth?
 - Confidence
 - Value
 - Positive things to offer
 - Willing to take risks (calculated)
 - Are you someone who believes in people?
 - Job security mindset shift

LEAD FROM WITHIN



16





How do you develop your leadership skills?

17

LEAD FROM WITHIN

 Lid

 Your leadership ability always determines your effectiveness and the potential impact of your organization.



18

LEAD FROM WITHIN

- Recognize your own skill level
- Be coachable
- Coach others around you



19

LEAD FROM WITHIN

- Reflection
 - List your major goals (5 – 10) & identify which ones require participation/cooperation of other people
- Assess your leadership ability
- Ask others to rate your leadership
 - People skills
 - Planning and strategic thinking
 - Vision
 - Results



20



21



22